



VASA RETAIL AND OVERSEAS  
LIMITED

ANNUAL REPORT 2021-22



**CORPORATE INFORMATION:**

**BOARD OF DIRECTORS:**

Mr. Hardik Bhupendra Vasa  
Mrs. Kajal Hardik Vasa  
Mr. Yashesh Jitendra Udani  
\*Mr. Vikas Rajkumar Goyal  
Mr. Mahesh Sankalchand Jaain  
Mr. Sujoy Sudhakar Waikul  
Mrs. Smita Ravindra Makwana  
Ms. Kirti Dharamnarayan Bohra  
Mr. Parth Harilal Joshi

Chairman & Managing Director  
Whole-time Director  
Independent Director (upto 23<sup>rd</sup> February, 2022)  
Additional Independent Director (w.e.f. 28<sup>th</sup> July, 2022)  
Independent Director  
Chief Financial Officer (w.e.f. 28<sup>th</sup> July, 2022)  
Chief Financial Officer (upto 27<sup>th</sup> February, 2021)  
Company Secretary (w.e.f. 28<sup>th</sup> July, 2022)  
Company Secretary (upto 13<sup>th</sup> February, 2021)

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**STATUTORY AUDITORS:**

Jain Chhaajed & Associates  
Chartered Accountants.

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**SECRETARIAL AUDITORS:**

M/s. MSDS & Associates Company Secretaries,  
Mumbai

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**INTERNAL AUDITORS:**

M/s. A. D. Sheth & Associates

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**BANKERS:**

Federal Bank, Fort Branch  
Axis Limited, Nashik Branch

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**REGISTERED OFFICE:**

23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road,  
Cumballa Hill, Mumbai-400026.  
Tel.: 09137407291  
Email: investor@vasagroup.in  
Website: www.vasagroup.in

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**REGISTRAR AND SHARE TRANSFER AGENTS:**

**M/s. Bigshare Services Private Limited**

Address: Bharat Tin Works Building, 1<sup>st</sup> Floor, Opp.  
Vasant Oasis, Next to Keys Hotel, Makwana Road,  
Andheri (East), Mumbai - 400059  
Tel: 022 – 62638200; Fax: 022 62638299  
Email: ipo@bigshareonline.com  
  
Website: www.bigshareonline.com

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## **VASA RETAIL AND OVERSEAS LIMITED**

**(Formerly known as VASA INTERNATIONAL)**

**RETAILS – WHOLESALE – EXPORTS – IMPORTERS**

CIN: L74110MH2017PLC301013

Regd. Office: 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai-400026.

Tel No. 09137407291 Website: [www.vasagroup.in](http://www.vasagroup.in)

Email Id: [investor@vasagroup.in](mailto:investor@vasagroup.in) / [hardik@vasagroup.in](mailto:hardik@vasagroup.in)

### **NOTICE OF FIFTH AGM**

NOTICE is hereby given that the **Fifth Annual General Meeting (AGM)** of the members of VASA Retail and Overseas Limited will be held on Friday, 30<sup>th</sup> September, 2022 at 11.00 a.m. (IST), at Pravin Chandra Gandhi – IMC Building, 4<sup>th</sup> Floor, IMC Marg, Churchgate, Mumbai - 400020 to transact the following businesses:

#### **ORDINARY BUSINESS:**

1. To receive, consider and adopt the Audited Financial Statements of the Company for the financial year ended 31<sup>st</sup> March, 2022 together with the Reports of the Board of Director's and the Auditor's thereon.
2. To re-appoint a director Mrs. Kajal Hardik Vasa (DIN: 03600495) as Wholetime Director of the Company, who retires by rotation and being eligible, offers herself for re-appointment.

**"RESOLVED THAT** pursuant to the provisions of Section 152 of the Companies Act, 2013, Mrs. Kajal Hardik Vasa (DIN: 03600495), who retires by rotation, at this Annual General Meeting and being eligible, has offered herself for re-appointment, be and is hereby re-appointed as a Wholetime Director of the company, liable to retire by rotation.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and are hereby authorized to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution including filing of forms if any with MCA or intimation to any regulatory body.

#### **SPECIAL BUSINESS:**

3. Appointment of **M/s Amit Ray & Co**, Chartered Accountants as Statutory Auditors of the Company

To approve, and confirm the appointment of Statutory Auditors of the Company in order to fill the casual vacancy caused due to the resignation and in this regard, to consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

**"RESOLVED THAT** pursuant to the provisions of Section 139, 142 and other applicable provisions, if any, of the Companies Act, 2013, read with the Companies (Audit and Auditors) Rules, 2014, (including any statutory modification(s) and/or re-enactment(s) thereof, for the time being in force), and pursuant to the recommendations of the Audit Committee, M/s Amit Ray & Co, Chartered Accountants, (Firm Registration Number: 000483C), who have confirmed their eligibility to be appointed as Auditors, in terms of the provisions of Section 141 of the Act and Rules related thereto, be and are hereby appointed as the Statutory Auditors of the Company due to the casual vacancy caused by the resignation of M/s. Jain Chhajer & Associates, Chartered Accountants, (Firm Registration Number: 127911W), to hold office till the conclusion of the ensuing Annual General Meeting for the F.Y. 2022-23, on such remuneration and out of pocket expenses as may be decided by the Board in consultation with the said firm.



4. Regularization of Additional Independent Director, Mr. Vikas Rajkumar Goyal (DIN: 09665353) by appointing him as an Independent director of the company

To consider and if thought fit to pass with or without modification(s), the following resolution as a Special Resolution:

**“RESOLVED THAT** pursuant to the provisions of Sections 149, 150 and 152 read with Schedule IV and all other applicable provisions of the Companies Act, 2013 (“the Act”) and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification/(s) or re-enactment/(s) thereof for the time being in force) and the applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification/(s) or re-enactment/(s) thereof, for the time being in force), Mr. Vikas Rajkumar Goyal (DIN: 09665353), who meets the criteria for independence as provided in Section 149(6) of the Act and who was appointed as an Additional Independent Director of the Company with effect from July 28, 2022, on recommendation of the Nomination and Remuneration Committee, by the Board of Directors, be and is hereby appointed as an Independent Director of the Company, not liable to retire by rotation, for a term of five (5) consecutive years up to July 27, 2027.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and are hereby authorized to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution including filing of forms if any with MCA or intimation to any regulatory body.

**For VASA Retail and Overseas Limited**

**Place: Mumbai**  
**Date: 07/09/2022**

sd/-  
**Hardik Bhupendra Vasa**  
**Chairman & Managing Director**  
**DIN: 03600510**

**Registered Office:**  
23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road,  
Cumballa Hill, Mumbai-400026.

**NOTES:**

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND ON A POLL TO VOTE INSTEAD OF HIMSELF. THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. A BLANK FORM OF PROXY IS ENCLOSED HERewith AND, IF INTENDED TO BE USED, IT SHOULD BE RETURNED DULY COMPLETED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY-EIGHT HOURS BEFORE THE SCHEDULED TIME OF THE COMMENCEMENT OF 05<sup>th</sup> ANNUAL GENERAL MEETING. REVENUE STAMP SHOULD BE AFFIXED.
2. A PERSON CAN ACT AS PROXY ON BEHALF OF MEMBERS NOT EXCEEDING FIFTY IN NUMBER AND HOLDING IN THE AGGREGATE NOT MORE THAN 10% OF THE TOTAL SHARE CAPITAL OF THE COMPANY CARRYING VOTING RIGHTS. HOWEVER, A MEMBER HOLDING MORE THAN 10%



OF THE TOTAL SHARE CAPITAL OF THE COMPANY CARRYING VOTING RIGHTS MAY APPOINT A SINGLE

PERSON AS PROXY AND SUCH PERSON SHALL NOT ACT AS PROXY FOR ANY OTHER PERSON OR SHAREHOLDER.

3. Members/Proxies/Authorized Representatives are requested to bring to the AGM, the enclosed Attendance Slip sent along with the Annual Report duly completed and signed mentioning therein details of their DP ID and Client ID/Folio Number. Duplicate Attendance Slip and/or Copies of the Annual report shall not be issued/ available at the venue of the meeting.
4. Pursuant to the provisions of Section 91 of the Companies Act, 2013, and Regulation 42 of SEBI (Listing Obligation and Disclosure Requirement) Regulation 2015, the Register of Members and the Share Transfer Books of the Company will remain closed from 24th September, 2022 to 30th September, 2022 (both days inclusive).
5. Brief profile and other relevant information about Directors seeking appointment / re-appointment, in accordance with Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, are attached to this Notice forming part of the Annual Report.
6. Route Map for the venue of the proposed AGM of the Company, is appearing at the end of the Annual Report and is also uploaded on the website of the Company, i.e. [www.vasagroup.in](http://www.vasagroup.in)
7. In compliance with the aforementioned MCA and SEBI Circulars, Notice of the AGM along with the Annual Report 2021-22 is being sent only through electronic mode to those Members whose email addresses are registered with the Company / Depository Participants. Members may note that the Notice and Annual Report 2021-22 will also be available on the Company's website [www.vasagroup.in](http://www.vasagroup.in), websites of the Stock Exchange at [www.nseindia.com](http://www.nseindia.com) and on NSE Emerge platform at [https://www1.nseindia.com/emerge/index\\_sme.htm](https://www1.nseindia.com/emerge/index_sme.htm). The AGM Notice is also disseminated on the website of NSDL (agency for providing the Remote e-Voting facility and e-voting system during the AGM) i.e. [www.evoting.nsdl.com](http://www.evoting.nsdl.com).
8. Shareholders holding shares in physical mode and who have not updated their email addresses with the Company are requested to update their email addresses by sending a duly signed request letter to the Registrar and Transfer Agents of the Company, by providing Folio No. and Name of shareholder. Shareholders holding shares in dematerialized mode are requested to register / update their email addresses with the relevant Depository Participants.
9. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company or Register and Share Transfer Agent.
10. Members having multiple folios in identical names or in joint names in the same order are requested to send the share certificate(s) to the Company's Registrar and Share Transfer Agents (RTA), M/s. Bigshare Services Private Limited for consolidation of all such shareholding into one folio to facilitate better services.
11. Corporate members intending to send their authorised representatives to attend the AGM pursuant to Section 113 of the Act are requested to send to the Company, a certified copy (in PDF/ JPG Format) of the relevant Board Resolution/ Authority letter etc. authorising its representatives to attend the AGM 48 hours before the AGM, by e-mail to [investor@vasagroup.in](mailto:investor@vasagroup.in).

12. Members holding shares in physical form are requested to notify immediately any change in their address or bank mandates to the Company / RTA quoting their Folio Number and Bank Account details along with self-attested documentary proofs. Members holding shares in the electronic form may update such details with their respective Depository Participants. Members holding shares in single name and physical form are advised to make nomination in respect of their shareholding in the Company.

Non-Resident Indian members are requested to inform the Company's RTA immediately of any change in their residential status on return to India for permanent settlement, their bank account maintained in India with complete name, branch, account type, account number and address of the bank with pin code, if not furnished earlier.

13. In case of joint holders attending the meeting, the joint holders with highest, in order of names will be entitled to vote.
14. Members desirous of obtaining any information about the accounts and operations of the Company are requested to address their queries to the Company Secretary and Compliance Officer at [investor@vasagroup.in](mailto:investor@vasagroup.in), at least seven days in advance from the date of the meeting to enable the Company keep the information readily available at the meeting.
15. The details of the directors seeking appointment/re-appointment at this Annual General Meeting are provided at Annexure A to this Notice. The Company has received the requisite consents/declarations for the appointment/re-appointment under the Companies Act, 2013 and the rules made thereunder.
16. To support the "Green Initiative" and for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically, company requests those members who have not yet registered their e-mail address, to register the same along with the contact numbers directly with their DP, in case shares are held in electronic form or with the company by sending details to [investor@vasagroup.in](mailto:investor@vasagroup.in) or with M/s. Bigshare Services Private Limited.
17. **Instructions for voting through electronic means (e-voting) & other instructions relating thereto are as under:**

In compliance with provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time, Regulation 44 of Listing Regulations and Secretarial Standards on General Meetings (SS-2) issued by the ICSI, the Company is pleased to provide e-voting facility to its members to cast their votes electronically on the resolutions proposed to be passed in the Meeting by electronic means.

The Company has engaged services of National Securities Depository Limited (NSDL) to provide the e-voting facility.

The Board of Directors of the Company has appointed Mr. Mukesh Jiwnani – Practicing Company Secretary, Ahmedabad (COP No. 23381) as the Scrutinizer for conducting the e-voting in a fair and transparent manner.

Voting rights of the Members (for voting through remote e-voting shall be in proportion to shares of the paid-up equity share capital of the Company as on the cut-off date i.e. 23<sup>rd</sup> September, 2022. A person, whose name is recorded in the Register of Members or in the Register of Beneficial owners (as at the end of the business hours) maintained by the depositories as on the cut-off date shall only be entitled to avail the facility of remote e-voting.

The Remote e-voting period commence on 27<sup>th</sup> September, 2022 (09:00 am) and ends on 29<sup>th</sup> September, 2022 (5:00 pm). During this period, shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. 23<sup>rd</sup> September, 2022 may cast their votes



electronically. The Remote e-voting module shall be disabled by NSDL for voting after 05.00 pm on 29<sup>th</sup> September, 2022. Once the vote on a resolution is cast by the shareholder, he shall not be allowed to change it subsequently.

The results of e-voting will be placed by the company on its website [www.vasagroup.in](http://www.vasagroup.in) within 2 Working days of AGM and also communicated to the stock exchanges where the share of the company is listed. The resolution proposed will be deemed to have been passed on the date of AGM subject to receipt of the requisite number of votes in favour of the resolutions.

#### 18. THE INSTRUCTIONS FOR REMOTE E-VOTING BEFORE/ E-VOTING DURING THE AGM:

**The instructions for remote e-voting before the AGM are as under:**

The way to vote electronically on NSDL e-Voting system consists of “Two Steps” which are mentioned below:

Step 1: Access to NSDL e-Voting system

##### **A) Login method for e-Voting for Individual shareholders holding securities in demat mode**

In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts thin order to access e-Voting facility.

**Login method for Individual shareholders holding securities in demat mode is given below:**

1. Your User ID details are given below:

Type of shareholders	Login Method
Individual Shareholders holding securities in demat mode with NSDL.	<p>1. Existing IDeAS user can visit the e-Services website of NSDL Viz. <a href="https://eservices.nsdl.com">https://eservices.nsdl.com</a> either on a Personal Computer or on a mobile. On the e-Services home page click on the “Beneficial Owner” icon under “Login” which is available under ‘IDeAS’ section , this will prompt you to enter your existing User ID and Password. After successful authentication, you will be able to see e-Voting services under Value added services. Click on “Access to e-Voting” under e-Voting services and you will be able to see e-Voting page. Click on company name or e-Voting service provider i.e. NSDL and you will be re-directed to e-Voting website of NSDL for casting your vote during the remote e-Voting period.</p> <p>2. If you are not registered for IDeAS e-Services, option to register is available at <a href="https://eservices.nsdl.com">https://eservices.nsdl.com</a>. Select “Register Online for IDeAS Portal” or click at <a href="https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp">https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp</a></p> <p>3. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: <a href="https://www.evoting.nsdl.com/">https://www.evoting.nsdl.com/</a> either on a Personal Computer or on a mobile. Once the home page of e-</p>



	<p>Voting system is launched, click on the icon “Login” which is available under ‘Shareholder/ Member’ section. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number hold with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting page. Click on company name or e-Voting service provider i.e. NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period.</p> <p>4. Shareholders/Members can also download NSDL Mobile App “NSDL Speede” facility by scanning the QR code mentioned below for seamless voting experience.</p>
Individual Shareholders holding securities in demat mode with CDSL	<p>1. Existing users who have opted for Easi / Easiest, they can login through their user id and password. Option will be made available to reach e-Voting page without any further authentication. The URL for users to login to Easi / Easiest are <a href="https://web.cdslindia.com/myeasi/home/login">https://web.cdslindia.com/myeasi/home/login</a> or <a href="http://www.cdslindia.com">www.cdslindia.com</a> and click on New System Myeasi.</p> <p>2. After successful login of Easi/Easiest the user will be also able to see the E Voting Menu. The Menu will have links of e-Voting service provider i.e. NSDL. Click on NSDL to cast your vote.</p> <p>3. If the user is not registered for Easi/Easiest, option to register is available at <a href="https://web.cdslindia.com/myeasi/Registration/EasiRegistration">https://web.cdslindia.com/myeasi/Registration/EasiRegistration</a></p> <p>4. Alternatively, the user can directly access e-Voting page by providing demat Account Number and PAN No. from a link in <a href="http://www.cdslindia.com">www.cdslindia.com</a> home page. The system will authenticate the user by sending OTP on registered Mobile &amp; Email as recorded in the demat Account. After successful authentication, user will be provided links for the respective ESP i.e. NSDL where the e-Voting is in progress.</p>
Individual Shareholders (holding securities in demat mode) login through their depository participants	<p>You can also login using the login credentials of your demat account through your Depository Participant registered with NSDL/CDSL for e-Voting facility. upon logging in, you will be able to see e-Voting option. Click on e-Voting option, you will be redirected to NSDL/CDSL Depository site after successful authentication, wherein you can see e-Voting feature. Click on company name or e-Voting service provider i.e. NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period.</p>





Important note: Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. NSDL and CDSL.

#### Login type

#### Helpdesk details

Individual Shareholders holding securities in demat mode with NSDL

Members facing any technical issue in login can contact NSDL helpdesk by sending a request at [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in) or call at toll free no.: 1800 1020 990 and 1800 22 44 30

Individual Shareholders holding securities in demat mode with CDSL

Members facing any technical issue in login can contact CDSL helpdesk by sending a request at [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) or contact at 022- 23058738 or 022- 23058542-43

### **B) Login Method for shareholders other than Individual shareholders holding securities in demat mode and shareholders holding securities in physical mode.**

#### **How to Log-in to NSDL e-Voting website?**

1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL:  
<https://www.evoting.nsdl.com/> either on a Personal Computer or on a mobile.
2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section.
3. A new screen will open. You will have to enter your User ID, your Password/OTP and a Verification Code as shown on the screen. Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at <https://eservices.nsdl.com/> with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.
4. Your User ID details are given below :

Manner of holding shares i.e.

#### **Demat (NSDL or CDSL) or Physical**

#### **Your User ID is:**

a) For Members who hold shares in demat account with NSDL.

8 Character DP ID followed by 8 Digit Client ID For example if your DP ID is IN300\*\*\* and Client ID is 12\*\*\*\*\* then your user ID is IN300\*\*\*12\*\*\*\*\*.

b) For Members who hold shares in



demat account with CDSL.

16 Digit Beneficiary ID For example if your Beneficiary ID is 12\*\*\*\*\* then your user ID is 12\*\*\*\*\* c) For Members holding shares in Physical Form. EVEN Number followed by Folio Number registered with the company For example if folio number is 001\*\*\* and EVEN is 101456 then user ID is 101456001\*\*\*

5. Password details for shareholders other than Individual shareholders are given below:

- a) If you are already registered for e-Voting, then you can use your existing password to login and cast your vote.
- b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
- c) How to retrieve your 'initial password'?
  - (i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
  - (ii) If your email ID is not registered, please follow steps mentioned below in process for those shareholders whose email ids are not registered

6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:

- a) Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on [www.evoting.nsdl.com](http://www.evoting.nsdl.com).
  - b) Physical User Reset Password? (If you are holding shares in physical mode) option available on [www.evoting.nsdl.com](http://www.evoting.nsdl.com).
  - c) If you are still unable to get the password by aforesaid two options, you can send a request at [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in) mentioning your demat account number/folio number, your PAN, your name and your registered address etc.
  - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
8. Now, you will have to click on "Login" button.
9. After you click on the "Login" button, Home page of e-Voting will open.

## **Step 2 : Cast your vote electronically and join General Meeting on NSDL e-Voting system.**

### **How to cast your vote electronically and join General Meeting on NSDL e-Voting system?**

1. After successful login at Step 1, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle and General Meeting is in active status.
2. Select "EVEN" of company for which you wish to cast your vote during the remote e-Voting period and casting your vote during the General Meeting.
3. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
4. Upon confirmation, the message "Vote cast successfully" will be displayed.
5. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
6. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.



#### 19. General Guidelines for shareholders

1. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on [www.evoting.nsdl.com](http://www.evoting.nsdl.com) to reset the password.
2. In case of any queries, you may refer the Frequently Asked Questions (FAQ's) for Shareholders and e-voting user manual for Shareholders available at the download section of [www.evoting.nsdl.com](http://www.evoting.nsdl.com) or call on toll free no.: 1800-222-990 or send a request to [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in) or contact Mr. Amit Vishal or Ms. Pallavi Mhatre from NSDL at the designated e-mail IDs: [amity@nsdl.co.in](mailto:amity@nsdl.co.in) or [pallavid@nsdl.co.in](mailto:pallavid@nsdl.co.in) or at telephone nos.: +91 9920264780 / 7506682281.

**Process for those shareholders whose email ids are not registered with the depositories for procuring user id and password and registration of e mail ids for e-voting for the resolutions set out in this notice:**

1. In case shares are held in physical mode please provide Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to [investor@vasagroup.in](mailto:investor@vasagroup.in).
2. In case shares are held in demat mode, please provide DPID-CLID (16 digit DPID + CLID or 16 digit beneficiary ID), Name, client master or copy of Consolidated Account statement, PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) to [investor@vasagroup.in](mailto:investor@vasagroup.in). If you are an Individual shareholders holding securities in demat mode, you are requested to refer to the login method explained at step 1 (A) i.e. Login method for e-Voting and joining virtual meeting for Individual shareholders holding securities in demat mode.
3. Alternatively shareholder/members may send a request to [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in) for procuring user id and password for e-voting by providing above mentioned documents.
4. In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are required to update their mobile number and email ID correctly in their demat account in order to access e-Voting facility.

**THE INSTRUCTIONS FOR MEMBERS FOR e-VOTING ON THE DAY OF THE AGM ARE AS UNDER:-**

1. The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for remote e-voting.
2. Only those Members/ shareholders, who will be present in the AGM and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system in the AGM.
3. Members who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.
4. The details of the person who may be contacted for any grievances connected with the facility for e-Voting on the day of the AGM shall be the same person mentioned for Remote e-voting.
5. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to [dipeshmistry880@gmail.com](mailto:dipeshmistry880@gmail.com) with a copy marked to [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in).



**EXPLANATORY STATEMENT IN TERMS OF SECTION 102 OF THE  
COMPANIES ACT, 2013 IN RESPECT OF SPECIAL BUSINESSES**

**Item No. 3**

The Statutory Auditors of the Company, M/s. Jain Chhajed & Associates vide their letter dated August 14, 2022 has tendered their resignation as the Statutory Auditors of the Company due to pre-occupation and professional commitment, and which has caused casual vacancy in the office of Statutory Auditor of the Company as envisaged by section 139(8) of the Companies Act, 2013 ("Act") has been arisen.

Pursuant to Section 139 of the Companies Act, 2013 ("the Act"), the Board of Directors of the Company, on the recommendation of the Audit Committee at its meeting held on September 07, 2022, appointed M/s Amit Ray & Co., Chartered Accountants, (Firm Registration Number: 000483C), as the Statutory Auditors of the Company after obtaining the consent under Section 139(1) of the Act in order to fill the casual vacancy caused by the resignation of M/s Jain Chhajed & Associates

M/s Jain Chhajed & Associates, the erstwhile Statutory Auditors of the Company has been paid audit fees as per the decision of Board in consultation with audit committee and auditors for conducting the statutory audit of the Company, for the financial year ended March 31, 2022.

The proposed fee payable to M/s Amit Ray & Co. shall be decided by the Board of Directors of the Company, subject to the approval of shareholders..

The Board accordingly recommends the ordinary resolutions set out at Item No. 3 of this notice for approval of the Members.

None of the Directors/ Key Managerial Personnel of the Company/ their relatives is, in any way, concerned or interested, financially or otherwise, in the resolutions set out at Item No. 3 of the Notice.

**Item No. 4**

Pursuant to the provisions of Section 149 and 152 of the Companies Act, 2013 and the Articles of Association of the Company, the Board recommended, the regularization of Appointment of Mr. Vikas Rajkumar Goyal as an Independent (Non-Executive) Director of the Company with effect from 28.07.2022 who was appointed as an Additional Independent Director with effect from July 28, 2022 on the Board of the Company in terms of Section 161(1) of the Companies Act, 2013 and other applicable provisions of the Companies Act, 2013, (including any statutory modifications or re-enactment thereof) and applicable provisions of the Articles of Association of the Company.

The Company has received consent and declaration that he meets the criteria of Independence under Section 149(6) of the Companies' Act, 2013.

Mr. Vikas Rajkumar Goyal is to be regularized as a Non-Executive Independent Director of the company for five consecutive years from the date of appointment and whose office shall not be liable to retire by rotation.

In View of the above, your Directors recommend the proposed resolution with or without modification as a Special Resolution.

None of the Directors and Key Managerial Personnel (including relatives of directors or Key Managerial Personnel) of the Company except Mr. Vikas Rajkumar Goyal are in any way concerned or interested,



financially or otherwise in this proposed resolution except to the extent of their shareholding in the Company, if any.

#### **EXHIBIT TO THE NOTICE**

Details of Directors seeking Appointment/Re-appointment at the Annual General Meeting  
(Under Regulation 36 of the SEBI Listing Obligations and Disclosure Requirements, 2015)

NAME OF DIRECTOR	MRS. KAJAL HARDIK VASA
DIN	03600495
Date of Birth	August 04, 1975
Brief resume and nature of expertise in specific functional areas	<p>Kajal Hardik Vasa has a Bachelor of Science (Occupational therapy) degree from University of Bombay.</p> <p>She has Twenty Five (25) years of experience various industry including four (4) years' experience in stationery industry. She is responsible for designing and product selection. She is also active in strategizing marketing policies for the Company.</p>
No. of Equity Shares held in the Company	10,50,800
Names of listed entities (Including this listed entity) in which the person holds the Directorship and the Membership of Committees of the board*	<p>Other Directorship- One</p> <p>Other Committee Membership- NIL</p>
Disclosure of Relationships between Directors inter-se	Kajal Hardik Vasa is a Promoter of the Company and wife of Mr. Hardik Bhupendra Vasa, the Managing Director of the company.
Names of listed entities from which the person has resigned in the three (3) years	NIL



Information of Director seeking appointment and re-appointment, as required under Regulation 36(3) of the Listing Regulations and SS-2 issued by the Institute of Company Secretaries of India, is as follows:

NAME OF DIRECTOR	MR. VIKAS RAJKUMAR GOYAL
DIN	09665353
Date of Birth	23 <sup>rd</sup> December, 1988
Brief Resume and Nature of expertise in specific functional areas	Mr. Vikas Rajkumar Goyal is at the final level of Chartered Accountancy and Company Secretary course. He has an experience of more than 10 years in the field of Audit & Assurance, Taxation, Corporate Law Compliance, etc.
Skills and Capabilities required for the role and the manner in which person meets such requirements	He has handled many assignments related to the Insolvency & Bankruptcy Code
No. of Equity Shares held in the Company	NIL
Names of listed entities (Including this listed entity) in which the person holds the Directorship and the Membership of Committees of the board*	Directorship- One Committee Membership- 02
Disclosure of Relationships between Directors inter-se	NIL
Names of listed entities from which the person has resigned in the three (3) years.	0

*\*Committee includes Audit Committee, Nomination & Remuneration Committee and Stakeholder Relationship across all Listed Companies including this company.*

**For VASA Retail and Overseas Limited**

Place: Mumbai  
Date: 07<sup>th</sup> September, 2022

**Registered Office:**  
23, Floor-5, Plot-76, Prabhat,  
Bhulabhai Desai Road, Cumballa Hill,  
Mumbai - 400026.

Sd/-  
**Hardik Bhupendra Vasa**  
Chairman & Managing Director  
DIN: 03600510



## **VASA RETAIL AND OVERSEAS LIMITED**

(Formerly known as VASA INTERNATIONAL)  
RETAILS – WHOLESALE – EXPORTS – IMPORTERS

CIN: L74110MH2017PLC301013

Regd. Office: 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill,  
Mumbai-400026.

Tel No. 09137407291 Website: www.vasagroup.in

Email Id: investor@vasagroup.in / hardik@vasagroup.in

### **PROXY FORM**

**[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]**

**5<sup>th</sup> ANNUAL GENERAL MEETING ON, 30<sup>th</sup> September, 2022**

<b>Name of the member (s)</b>	
<b>Name of the Joint holder, if any</b>	
Registered address	
E-mail Id	
Folio No/ Client Id/DP Id:	

I/We being a member(s) of ..... Shares of the above named Company hereby appoint:

(1) Name .....

Address.....

Email id: ..... Signature: ....., or failing him/her;

(2) Name .....

Address.....

Email id: ..... Signature: ....., or failing him/her;

(3) Name .....

Address.....

Email id: ..... Signature: .....

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 05th Annual General Meeting of the Company to be held on Friday 30<sup>th</sup> September, 2022 at 11.00 a.m. (IST), at Pravin Chandra Gandhi – IMC Building, 4<sup>th</sup> Floor, IMC Marg, Churchgate, Mumbai – 400020 and at any adjournment thereof in respect of such resolutions as are indicated below:



Item No.	Description of the Resolution	Vote (Optional see Note 2) (Please mention no. of share)		
		For	Against	Abstain
	<b>Ordinary Business:</b>			
1	Ordinary Resolution for adoption of Audited Financial Statements for the year ended 31st March, 2022 and the Reports of the Directors' and of the Auditors thereon.			
2	Ordinary Resolution for appointment a Director in the place of Ms. Kajal Hardik Vasa (DIN: 03600495) Whole time Director who retires by rotation and being eligible, offers herself for re-appointment.			
3	Ordinary Resolution for appointment of M/s. Amit Ray & Co. Chartered Accountants as a Statutory Auditor of the company in to order to fill casual vacancy caused due to the resignation by M/s. Jain Chhajer & Associates, Chartered Accountant.			
4	Special Resolution for regularization of Additional Independent Director, Mr. Vikas Rajkumar Goyal (DIN: 09665353) by appointing him as an Independent director of the Company.			

Signed this ..... day of ....., 2022

Signature of Member .....

Signature of Proxy holder(s) .....

Affix
Revenue
Stamp

**Note:**

1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the meeting.
2. It is optional to indicate your preference. If you leave the for, against or abstain column blank against any or all resolutions, your proxy will be entitled to vote in the manner as he/she may deemed appropriate.



## **VASA RETAIL AND OVERSEAS LIMITED**

(Formerly known as VASA INTERNATIONAL)

RETAILS – WHOLESALE – EXPORTS – IMPORTERS

CIN: L74110MH2017PLC301013

Regd. Office: 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai-400026.

Tel No. 09137407291 Website: [www.vasagroup.in](http://www.vasagroup.in)

Email Id: [investor@vasagroup.in](mailto:investor@vasagroup.in) / [hardik@vasagroup.in](mailto:hardik@vasagroup.in)

### **ATTENDANCE SLIP**

#### **5<sup>th</sup> ANNUAL GENERAL MEETING ON FRIDAY, 30<sup>TH</sup> SEPTEMBER, 2022**

Regd. Folio No/Client ID/ D.P. ID:	
Name and address of the Member(s)	
Name of the Joint Holder(s), if any	
Number of Equity Shares held	

I/we hereby record my/our presence at the 5<sup>th</sup> Annual General Meeting of the Company, to be held on Friday, 30<sup>th</sup> September, 2022 at 11.00 a.m. (IST), at Pravin Chandra Gandhi – IMC Building, 4<sup>th</sup> Floor, IMC Marg, Churchgate, Mumbai - 400020

\_\_\_\_\_  
Member's/Proxy'/Authorised  
name (In Block Letters)

\_\_\_\_\_  
Member's/Proxy's /Authorised  
Representative's Signature

#### **Note:**

1. Please fill in the Folio/DP ID-Client ID No., name and sign the Attendance Slip and hand it over at the Attendance Verification Counter at the **ENTRANCE OF THE MEETING HALL**.

*PLEASE BRING THE ABOVE ATTENDANCE SLIP TO THE MEETING HALL.*

----- Cut Here -----

*ELECTRONIC VOTING PARTICULARS*

<b>EVSN</b> <b>(Electronic Voting Sequence Number)</b>	<b>User ID</b>	<b>(PAN / Sequence Number)</b>

**Note:** Please read the instructions given under the Note (Procedure & Instruction For E voting) to the Notice of 5<sup>th</sup> Annual General Meeting. The e-voting time starts from 27<sup>th</sup> July, 2022 at 9.00 a.m. and ends on 29<sup>th</sup> July, 2022 at 5.00 p.m. The e-voting module shall be disabled by NSDL for voting thereafter.



## DIRECTOR'S REPORT

To  
**The Members,**  
**VASA Retail and Overseas Limited**

Your Directors presents the 5<sup>th</sup> Annual Report of the Company together with the Audited Financial Statements for the year ended on 31<sup>st</sup> March, 2022.

1. **FINANCIAL HIGHLIGHTS:**

(Amount in Lakhs)

Particulars	Year ended 31 <sup>st</sup> March, 2022	Year ended 31 <sup>st</sup> March, 2021
Revenue from operations	445.79	1,099.15
Other Income	68.03	28.62
<b>Total Revenue</b>	<b>513.83</b>	<b>1,127.77</b>
Less: (i) Financial expenses	304.50	274.27
(ii) Depreciation / Amortization	10.22	13.56
(iii) all other expenses	<b>1,151.54</b>	<b>1,646.46</b>
<b>Profit / (Loss) before tax</b>	<b>(952.43)</b>	<b>(806.52)</b>
Less: Tax-Provision		
-Current Tax	--	--
-Deferred tax liabilities/ (Assets)	(1.04)	(0.51)
<b>Profit / (Loss) after tax</b>	<b>(951.39)</b>	<b>(806.00)</b>

**\*IND-AS APLICABILITY:**

The Company has not adopted the Indian Accounting Standard ('Ind AS'), as the company is listed on SME exchange. These financial Statements have been prepared in accordance with the recognition and measurement principles stated therein and as prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued there under and the other accounting principles generally accepted in India.

2. **PERFORMANCE OF THE COMPANY:**

During the year under review, the Company has registered a total revenue of Rs. 445.79/- Lakhs as compared to total revenue of Rs. 1,099.15/- Lakhs in the previous financial year. After providing for Finance cost, Depreciation & Amortization expenses and Taxes, the Net loss of the Company stood at Rs.951.39/- Lakhs as compared to Net loss of Rs.806.00/- Lakhs in the previous financial year.

3. **DIVIDEND:**

In order to conserve the funds for working capital requirement and expansion of business, your directors do not recommend for declaration of any dividend for the financial year ended as on 31<sup>st</sup> March, 2022.

4. **TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND**

There is no unclaimed/unpaid Dividend within the meaning of the provisions of Section 125 of the Companies Act, 2013



5. **LISTING INFORMATION:**

<b>The Company Shares are listed as follows: Name of Stock Exchanges</b>	<b>Stock Code/Symbol</b>
National Stock Exchange of India Limited (NSE) "Exchange Plaza", Bandra-Kurla Complex, Bandra (East), Mumbai - 400051.	<b>VASA</b>

6. **SHARE CAPITAL OF THE COMPANY:**

There has been no change in the authorized share capital of the Company during the financial year and the authorized share capital of the Company as on 31<sup>st</sup> March, 2022 is Rs. 7,00,00,000/- (Rupees Seven Crores Only) divided into 70,00,000 Equity shares of the face value of Rs.10/- (Rupee Ten) each.

The Issued, Subscribed and paid-up Equity Share Capital of your Company as on 31<sup>st</sup> March, 2022 is Rs.5,99,25,500/- (Rupees Five Crore Ninety-Nine Lakhs Twenty-Five Thousand Five Hundred only) divided into 59,92,550 Equity shares of the face value of Rs.10/- (Rupee Ten) each.

7. **PUBLIC DEPOSITS:**

During the year under review, the Company has not accepted any deposits within the meaning of Section 73 and 76 of the Companies Act, 2013 read with Companies (Acceptance of Deposits) Rules, 2014.

8. **HOLDING, SUBSIDIARIES, JOINT VENTURES AND ASSOCIATE COMPANIES:**

The Company does not have any Holding, Subsidiary, Associates Company or any Joint Ventures during the financial year under review.

9. **CHANGE IN THE NATURE OF BUSINESS OF THE COMPANY:**

There was no change in the nature of business activities of the Company during the Financial Year under review.

10. **INTERNAL FINANCIAL CONTROL:**

According to Section 134(5)(e) of the Companies Act, 2013 the term Internal Financial Control (IFC) means the policies and procedures adopted by the company for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information.

**11. MATERIAL CHANGES AND COMMITMENT IF ANY AFFECTING THE FINANCIAL POSITION OF THE COMPANY OCCURRED BETWEEN THE END OF THE FINANCIAL YEAR TO WHICH THIS FINANCIAL STATEMENTS RELATE AND THE DATE OF THE REPORT**

The Board wishes to inform its members that between the end of the Financial Year 2021-2022 and the date of this report the following material changes and commitments affecting the financial position of your company took place.

**CHANGE IN REGISTERED OFFICE**

Your Company has shifted its registered office **FROM** A-126, 1<sup>st</sup> Floor, Plot G-1, BGTA Godavari Premises Co. Op. Soc. Ltd., Wadala (East) Mumbai – 400026 **To** 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desair Road, Cumballa Hill, Mumbai – 400026 at the Board Meeting Held on 15<sup>th</sup> April, 2022.

**12. CHANGE IN DIRECTORS AND KEY MANAGERIAL PERSONNEL:**

In accordance with the provisions of Section 152 of the Companies Act, 2013 (the 'Act') read with Companies (Management and Administration) Rules, 2014 and Articles of Association of the Company, Mrs. Kajal Hardik Vasa, Whole time Director of the Company, retire by rotation at the ensuing Annual General Meeting and being eligible, offers herself for re-appointment and the Nomination and Remuneration Committee and Board recommends for their re-appointment at the ensuing Annual General Meeting.

During the year under review, Mr. Yashesh Jitendra Udani, Independent Director has resigned from the Directorship of the Company w.e.f. 24.02.2022. The Board expresses its appreciation for his valuable guidance as Director of the Company.

After the End of the Financial Year to Which this Financial Statements Relate but before the Date of the Report, following changes took place:

- Mr. Vikas Rajkumar Goyal has been appointed as an Additional Non-Executive Independent Director of your company w.e.f. 28<sup>th</sup> July, 2022.
- Mr. Sujay Sudhakar Waikul has been appointed as Chief Financial Officer of your company w.e.f. 28<sup>th</sup> July, 2022.
- Ms. Kirti Dharamnarayan Bohra has been appointed as Company Secretary of your company w.e.f. 28<sup>th</sup> July, 2022.

**13. DECLARATION FROM INDEPENDENT DIRECTORS:**

The Company has received declaration from all the Independent Directors of the Company confirming that they meet the criteria of independence as prescribed under Section 149(6) of the Companies Act, 2013 and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and pursuant to Regulation 25 of the said Regulations that they are not aware of any circumstance or situation, which exist or may be reasonably anticipated, that could impair or impact their ability to discharge their duties with an objective of independent judgment and without any external influence.

**14. INDEPENDENT DIRECTORS' MEETING:**

The Independent Directors met on 1<sup>st</sup> July, 2021 and reviewed the performance of non-Independent directors and the Board as a whole; the performance of the Chairman of the Company, taking into account the views of Executive Directors and Non-Executive Directors and assessed the quality, quantity, and timeliness of the flow of information between the Company Management and the Board that is necessary for the Board to effectively and Reasonably perform the duties.

**15. DIRECTORS' RESPONSIBILITY STATEMENT:**

Your Directors, to the best of their knowledge and belief and according to the information and explanations obtained by them and as required under Section 134(3)(c) of the Companies Act, 2013 state that:

- a. in the preparation of the annual accounts for the year ended 31<sup>st</sup> March, 2022, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- b. the directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the loss of the Company for that period;
- c. the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

- d. the directors have prepared the annual accounts on a going concern basis;
- e. the directors have laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively; and
- f. the directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

**16. EXTRACT OF ANNUAL RETURN**

The Annual Return of the Company will be placed on the website of the company pursuant to the provisions of Section 92(3) read with Rule 12 of the Companies (Management and Administration) Rules 2014, the web link of the same is at [www.vasagroup.in](http://www.vasagroup.in)

**17. MEETINGS OF THE BOARD OF DIRECTORS:**

The Board meets at regular intervals to discuss and decide on Company's business policy and strategy apart from other business of the Board. The notice of Board meeting is given well in advance to all the Directors of the Company. The gap between two board meetings did not exceed one hundred and twenty days. The board meetings were held on the following dates as mentioned below:

**Attendance by Director:**

Name of Directors	Designation	No. of Meetings	
		Held	Attended
Hardik Bhupendra Vasa	Chairman & Managing Director	05	05
Kajal Hardik Vasa	Whole-Time Director	05	05
Yashesh Jitendra Udani	Independent Director	04	04
Mahesh Sankalchand Jaain	Independent Director	05	05

During the year under review, the Board met 05 (Five) times on various dates 06<sup>th</sup> May, 2021, 11<sup>th</sup> May, 2021, 26<sup>th</sup> August, 2021, 29<sup>th</sup> November, 2021, 17<sup>th</sup> February 2022.

**18. COMMITTEES OF THE BOARD OF DIRECTORS:**

There are three Committees of the Board as on the closure of financial year, as follows:

- A. \*Nomination and Remuneration Committee;
- B. \*Audit Committee;
- C. Vigil Mechanism for Directors and Employees;

Nomination and Remuneration Committee		
Name	Designation in Company	Designation in committee
Mahesh Sankalchand Jaain	Non -Executive Director and Independent Director	Independent Director & Chairman
Hardik Bhupendra Vasa	Managing Director	Member
Yashesh Jitendra Udani*	Non-Executive Director and Independent Director upto 23 <sup>rd</sup> February, 2022	Member upto 23 <sup>rd</sup> February, 2022
Vikas Rajkumar Goyal*	Non-Executive Director and Independent Director w.e.f. 28 <sup>th</sup> July, 2022	Member W.e.f. 28 <sup>th</sup> July, 2022

During the Financial year 2021-22, 01 (One) meeting of Nomination Remuneration Committee were held.





Mr. Yashesh Jitendra Udani has resigned from the office of directorship w.e.f. 24th February, 2022 and Mr. Vikas Rajkumar Goyal has been appointed w.e.f. 28th July, 2022 therefore due to change in directorship, the said Committee has been reconstituted.

Audit Committee		
Name	Designation in Company	Designation in committee
Mahiesh Sankalchand Jaain	Non -Executive Director and Independent Director	Independent Director & Chairman
Hardik Bhupendra Vasa	Managing Director	Member
Yashesh Jitendra Udani	Non-Executive Director and Independent Director upto 23 <sup>rd</sup> February, 2022	Member upto 23 <sup>rd</sup> February, 2022
Vikas Rajkumar Goyal	Non-Executive Director and Independent Director w.e.f. 28 <sup>th</sup> July, 2022	Member W.e.f. 28 <sup>th</sup> July, 2022

During the Financial year 2021-22, 04 (Four) Meeting of Audit Committee were held.

Mr. Yashesh Jitendra Udani has resigned from the office of directorship w.e.f. 24<sup>th</sup> February, 2022 and Mr. Vikas Rajkumar Goyal has been appointed w.e.f. 28<sup>th</sup> July, 2022 therefore due to change in directorship, Above Committee has reconstituted.

**19. DISCLOSURE BY INDEPENDENT DIRECTORS:**

All Independent Directors have given declarations that they meet the criteria of independence as laid down under section 149(6) of the Companies Act, 2013 and Regulation 25 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015.

**20. STATUTORY AUDITORS:**

M/s. Jain Chhajed & Associates vide its letter dated August 14, 2022 has tendered his resignation as the Statutory Auditors of the Company due to pre-occupation and professional commitment and which has caused the casual vacancy.

Board hereby recommends to the Shareholders for the appointment of M/s. Amit Ray & Co., Chartered Accountants (Firm Registration Number: 000483C) as a Statutory Auditor of the Company at the ensuing Annual General Meeting.

**21. EXPLANATION OR COMMENTS ON QUALIFICATIONS, RESERVATIONS OR ADVERSE REMARKS OR DISCLAIMERS MADE BY THE AUDITORS AND THE PRACTICING COMPANY SECRETARY IN THEIR REPORTS**

The Statutory Auditors have raised certain qualifications, reservations or remarks in their respective audit report for the financial year ended on 31st March, 2022. The specific notes forming part of the accounts referred to in the Auditor's Report are self-explanatory, however, for certain qualifications and remarks of the auditors, the board has given adequate explanations which is mentioned below:

SR.NO.	QUALIFIED OPINION	MANAGEMENT'S REPLY ON AUDITORS QUALIFIED OPINION

1.	We draw attention to Note 35 of the Statement, regarding the expiry of license agreement between Oxford Limited ("Oxford") and the Company ("Vasa") during the year due to permanent discontinuance of business operations and activities by Oxford due to Covid-19 impact. Due to expiry of the agreement, all the remaining stock of licensed products has to be disposed of the by Company.	Yes, due to COVID – 19 impact, Oxford Limited has permanently discontinued the Business operation and activities, which result in expiry of license agreement between the Company and Oxford. During the current year company will disposed of the remaining stock of license products.
2.	Pending impairment review by the Company of all the assets and liabilities as at March 31, 2022, no provision in the books of account has been made by the Company. In the absence of assessment of impairment by the Company & pending confirmation, we are unable to comment on the recoverable/payable amount with regards to said terms and consequential impact, if any, on the Statement.	During the current financial year, the assessment of impairment shall be carried out by the Company.

Also, the Secretarial Auditors have also raised certain queries and pointed out some non-compliances on the part of the company in their Secretarial Audit Report (Form MR-3) for the Financial year 2021-22 which are self-explanatory.

**22. SECRETARIAL AUDIT REPORT:**

Pursuant to the provisions of Section 204 of the Companies Act, 2013, read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, M/s. MSDS & Associates, Company Secretaries, Mumbai were appointed to undertake Secretarial Audit of the Company for the Financial Year 2021-22. The Secretarial Audit Report for the Financial Year under review is appended to this report as **Annexure - I**

**23. INTERNAL AUDITOR:**

Pursuant to provisions of Section 138 of the Companies Act, 2013 read with Companies (Accounts) Rules, 2014, on recommendation of Audit Committee, M/s. A. D. Sheth & Associates, Chartered Accountants, were appointed as Internal Auditors of the Company. The Internal Auditors submit their Reports on periodical basis to the Audit Committee.

Based on the internal audit report, the management undertakes corrective action in respective areas and thereby strengthens the controls.

**24. MAINTENANCE OF COST RECORDS:**

Pursuant to the rules made by the Central Government and as per section 148 (1) of the Companies Act, 2013 maintenance of cost records is not applicable to the company.

**25. INTERNAL FINANCIAL CONTROL WITH REFERENCE TO THE FINANCIAL STATEMENTS:**

The Company has in place proper and adequate internal control systems commensurate with the nature of its business, size and complexity of its business operations. Internal control systems comprising of policies and procedures are designed to ensure reliability of financial reporting, compliance with policies, procedures, applicable laws and regulations and that all assets and resources are acquired economically used efficiently and adequately protected.

The Audit Committee evaluates the efficiency and adequacy of financial control system in the Company, its compliance with operating systems, accounting procedures at all locations of the Company and strives to maintain the standard in Internal Financial Control.

26. **PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES REFERRED IN SECTION 188(1) OF THE COMPANIES ACT, 2013:**

All Related Party Transactions that were entered into during the financial year were on an arm's length basis, in the ordinary course of business and were in compliance with the applicable provisions of the Act and the Listing Regulations.

There were no materially significant Related Party Transactions made by the Company with Promoters, Directors, Key Managerial Personnel which may have a potential conflict with the interest of the Company at large. All Related Party Transactions are placed before the Audit Committee for approval. Prior omnibus approval of the Audit Committee is obtained for the transactions which are repetitive in nature.

A statement of all Related Party Transactions is placed before the Audit Committee for its review on a quarterly basis, specifying the nature, value and terms and conditions of the transactions, if any. The Company has adopted a Related Party Transactions Policy.

The details have been enclosed pursuant to clause (h) of subsection (3) of Section 134 of Companies Act, 2013 read with Rule 8(2) of the Companies (Accounts) Rules 2014 – 'AOC-2'- **Annexure IV**

27. **DISCLOSURE RELATING TO REMUNERATION OF DIRECTORS, KEY MANAGERIAL PERSONNEL AND PARTICULARS OF EMPLOYEES:**

In terms of the provisions of Section 197(12) of the Companies Act, 2013 read with Rules 5 (2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, a statement of disclosure is appended to this report as **Annexure – II**.

28. **MANAGEMENT DISCUSSION & ANALYSIS REPORT:**

Management Discussion and Analysis Report as required under Regulation 34 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Regulations) is disclosed separately in the current Annual Report **Annexure – III**.

29. **PARTICULARS OF CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:**

*Conservation of Energy and Technology Absorption*

Information in terms of requirements of Section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014 with respect to conservation of energy are not given as the same is not applicable to the Company. However, the Company always takes necessary measures to conserve the energy whenever possible.

The information related to Technology absorption, adaptation and innovation is not applicable to the Company.

**Foreign Exchange Earning and Outgo:**

(a) Expenditure in Foreign Exchange:

(Rupees Lakhs)

Particulars	Year ended 31 <sup>st</sup> March, 2022	Year ended 31 <sup>st</sup> March, 2021
imports of goods (CIF Value)	-	17.42
Foreign Travelling Expenses	-	-

(b) Earnings in Foreign Exchange:

(Rupees Lakhs)

Particulars	Year ended 31 <sup>st</sup> March, 2022	Year ended 31 <sup>st</sup> March, 2021
From export of goods (FOB Value)	195.02	154.85

**30. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION 186 OF THE COMPANIES ACT, 2013:**

The Company has not given any guarantee / Security during the year under review.

The details of loans given and investments made by the Company during the year under report are given in the Notes to the financial statements and are in compliance with the provisions of the Companies Act, 2013.

**31. DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE:**

The Directors report that during the year under review, no significant and material order has been passed by any regulators or courts or tribunals impacting the going concern status of the Company and its operations in future.

**32. RISK MANAGEMENT POLICY:**

The Company has devised, adopted and implemented a mechanism for risk assessment and management. It provides for identification of possible risks attached with the business of the Company, assessment of the same at regular intervals and taking appropriate measurement and controls to manage the risk. The key categories of risk are Credit Risk, Liquidity Risk, Exchange rate Risk, Interest rate Risk and such other risk that may potentially affect the working of the Company. The risk management is undertaken by the Board of Directors.

**33. VIGIL MECHANISM/WHISTLE BLOWER POLICY:**

The Company has established Vigil Mechanism system and framed Whistle Blower Policy. Whistle Blower Policy is disclosed on the website of the Company.

**34. DETAILS OF POLICY DEVELOPED AND IMPLEMENTED BY THE COMPANY ON CORPORATE SOCIAL RESPONSIBILITY INITIATIVES:**

As the Company is not having Net Worth of Rupees Five Hundred Crores or more, or Turnover of Rupees One Thousand Crores or more or a Net Profit of Rupees Five Crores or more during any Financial Year, the Company is not required to comply with the provisions of Section 135 of the Companies Act, 2013 with regard to the formation of the CSR Committee and undertaking of Social Expenditure as required under the said Section.

35. **REPORTING OF FRAUDS:**

There was no instance of fraud during the year under review, which required the Statutory Auditors to report to the Audit Committee and/or Board under Section 143(12) of the Act and Rules framed there under.

36. **DETAILS OF APPLICATION MADE OR PROCEEDING PENDING UNDER INSOLVENCY AND BANKRUPTCY CODE 2016**

During the year under the review, there were no applications made or proceedings pending in the name of the company under the insolvency and bankruptcy code, 2016

37. **REPORT ON CORPORATE GOVERNANCE:**

Since the Company's securities are listed on SME Emerge Platform of National Stock Exchange of India Limited, As per the provisions of Regulation 15(2) of the Listing Regulations, the provisions related to Corporate Governance as specified in Regulations 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27 and Clauses (b) to (i) of sub-regulation (2) of Regulation 46 and Para C, D and E of Schedule V shall not apply to a listed entity having paid up Share Capital not exceeding Rupees Ten Crores and Net worth not exceeding Rupees Twenty Five Crores, as on the last day of the previous financial year. Hence, corporate governance does not form part of this Boards' Report.

38. **INFORMATION UNDER THE SEXUAL HARRASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:**

The Company has zero tolerance for sexual harassment at workplace and adopted a Policy on prevention, prohibition and redressal of sexual harassment at workplace in line with the provisions of the Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act, 2013. There was no case of sexual harassment reported during the year under review.

39. **INTERNAL COMMITTEE:**

The Company has in place Internal Committee and Policy as required under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. All the employees are covered under the policy. No complaint has been received by the Company under this Policy during the financial year 2021-22.

40. **DETAILS OF DIFFERENCE BETWEEN VALUATION AMOUNT ON ONE TIME SETTLEMENT AND VALUATION WHILE AVAILING LOAN FROM BANKS AND FINANCIAL INSTITUTIONS**

During the year under the review, no loans taken from banks and financial institutions.

41. **ACKNOWLEDGEMENT:**

Your Directors place on record their sincere appreciation for the dedication, hard work and commitment of the employees at all levels and their significant contribution to your Company's growth. Your Company is grateful to the Distributors, Dealers, and Customers for their support and encouragement. Your Directors thank the Banks, Financial Institutions, Government Departments and Shareholders and look forward to having the same support in all our future endeavours.



**For VASA Retail and Overseas Limited**

**Place: Mumbai**  
**Date: 07<sup>th</sup> September, 2022**

**SD/-**  
**Hardik Bhupendra Vasa**  
**Chairman & Managing Director**  
**DIN: 03600510**

#### INDEX OF ANNEXURE

Sr. No.	Particulars	Annexures
1	Secretarial Audit Report	Annexure – I
2	Particulars of Remuneration	Annexure – II
3	Management's Discussion And Analysis Report	Annexure – III
4	AOC-2	Annexure - IV



**FORM MR-3**  
**SECRETARIAL AUDIT REPORT**  
**FOR THE FINANCIAL YEAR ENDED MARCH 31, 2022**  
*[Pursuant to Section 204(1) of the Companies Act, 2013 and rule 9 of the Companies*  
*(Appointment and Remuneration of Managerial Personnel) Rules, 2014]*

To,  
The Members,  
**VASA RETAIL AND OVERSEAS LIMITED,**  
23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road,  
Cumballa Hill, Mumbai 400026.

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Vasa Retail and Overseas Limited (CIN: L74110MH2017PLC301013)** (hereinafter called "the Company"). The Company is an SME-listed company at National Stock Exchange (NSE). A audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conduct of statutory compliance and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of the secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2022, complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms, and returns filed and other records maintained by the Company for the financial year ended on March 31, 2022, according to the provisions of:

- (i) The Companies Act, 2013 ('the Act') and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment, there being no Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines are prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015;
  - (b) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (c) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;

M.: +918591064051 | +918591062331  
E.: meghna@shah3ca.com | dipali@shah3ca.com  
Add.: 502, Damji Shamji Trade Center, Vidyavihar (W), Mumbai-86

(d) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018; *Not applicable for the period under review.*

(e) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with clients.

We have also examined compliance with the applicable clauses of the following:

a) Secretarial Standards issued by the Institute of Company Secretaries of India and the company has complied with the Secretarial Standards to the extent possible;

b) Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;

(vi) There are no laws that are specifically applicable to the company based on their sector/industry.

During the period under review, the Company has complied with the provisions of Acts, Rules, Regulations, Guidelines, Standards, etc. mentioned above, except that,

- *There was a delay in conducting the Annual General Meeting ("AGM") of the Company for the financial year 2020-21 and the Company is in the process to make an application to the Hon'ble Regional Director, Mumbai, Western Region for compounding of offense for the delay in AGM; and*
- *There was a delay in filing Financial Results with the recognized stock exchange as per Regulation 33 of SEBI (LODR) Regulation, 2015 and Reconciliation of Shares Capital Audit as per Regulation 76 of SEBI (LODR) Regulation, 2015 and non-compliance with Regulation 6(1), 7(1) for which the NSE had levied a fine for the delay which has been paid by the Company.*

**We further report that:**

The Board of Directors of the Company is duly constituted with the proper balance of the Executive Directors, Non-Executive Directors, and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

The majority decision is carried unanimously while the dissenting members' views if any, are captured and recorded as part of the Minutes.

**We further report that** there are adequate systems and processes commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations, and guidelines.

**We further report that** during the audit period under review, there was the suspension of trading in securities due to non-compliance with Regulation 33 (i.e. Submission of Financial Results) of SEBI (LODR) Regulations, 2015 for two consecutive quarters' i.e. March 31, 2021, and September 30, 2021, apart from that there were no specific events/actions having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

**Note:** Our appointment was made by the Board of Directors in the meeting held on 02<sup>nd</sup> June, 2022 Further, due to lockdown under COVID-19 for a significant part of the year under review, the secretarial audit and the Certification on this Form MR-3 have been done on basis of the documents made available to us in the electronic form by the Secretarial Team of the Company and verification and validation is in progress.

**For MSDS & Associates,  
Company Secretaries  
(ICSI Unique Code P2020MH084300)**

**Sd/-  
Meghna Shah  
Partner**

**'ACS No: 9425  
COP No: 9007**

**Place: Mumbai  
Date: 07/09/2022**

**UDIN:F009425D000930554**

Note: This report is to be read with our letter of even date which is annexed as 'ANNEXURE A' and forms an integral part of this report.

## **Annexure A**

To,  
The Members,  
**VASA RETAIL AND OVERSEAS LIMITED,**  
23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road,  
Cumballa Hill, Mumbai 400026.

Our report of even date is to be read along with this letter.

- 1) The maintenance of secretarial records is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2) We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on a test basis to ensure those correct facts are reflected in secretarial records. We believe that the processes and practices we followed provide a reasonable basis for our opinion.
- 3) We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company have also compliance of Tax Laws.
- 4) Wherever required, we have obtained the Management representation about the compliance of laws, rules, and regulations and the happening of events etc.
- 5) Compliance with the provisions of corporate laws, rules, regulations, and standards is the responsibility of management. Our examination was limited to the verification of procedures on a test basis.
- 6) As regard the books, papers, forms, reports, and returns filed by the Company under the provisions referred to in our Secretarial Audit Report in Form No. MR-3 the adherence and compliance to the requirements of the said regulations is the responsibility of management. Our examination was limited to checking the execution and timeliness of the filing of various forms, reports, returns, and documents that need to be filed by the Company with various authorities under the said regulations. We have not verified the correctness and coverage of the contents of such forms, reports, returns, and documents.
- 7) The secretarial audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For **MSDS & Associates,**  
**Company Secretaries**  
(ICSI Unique Code P2020MH084300)

Sd/-  
**Meghna Shah**  
**Partner**

**Place: Mumbai**  
**Date: 07/09/2022**

**FCS No: 9425**  
**CP No: 9007**  
**UDIN: F009425D000930554**

## ANNEXURE – II – TO DIRECTOR'S REPORT

### (I) Disclosure as per Section 197 (12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

(i)	The ratio of the remuneration of each director to the median remuneration of the employees of the Company for the financial year: -	
Sr. no.	Name of the Director	Ratio of remuneration to the median remuneration of the employees
1	Mr. Hardik B. Vasa – Chairman & Managing Director	N.A.
2	Mrs. Kajal Hardik Vasa–Whole Time Director	N.A.
*Resigned w.e.f. 24.02.2022 (Mr. Yashesh Jitendra Udani)		
(ii)	The percentage increase in remuneration of each director, CFO, CEO, Company Secretary or Manager, if any, in the financial year	
Sr. no.	Name of the Director/CFO/Company Secretary	% Increase/ Decrease over last F.Y.
1	Mr. Hardik B. Vasa – Chairman & Managing Director	100% Decrease
2	Mrs. Kajal Hardik Vasa–Whole Time Director	100% Decrease
(iii)	The percentage increase in the median remuneration of employees in the financial year	N.A
(iv)	The number of permanent employees on the rolls of the company	1. Sadashiv Chauhan 2. Sharukh
(v)	Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration	Average increase in Managerial Remuneration is Nil %. Increments in remuneration of employees are as per the appraisal / Remuneration Policy of the Company.

(II) Statement showing details of Employees of the Company as per Section 197 (12) read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

It is hereby affirmed that the remuneration is as per the remuneration policy recommended by Nomination and Remuneration Committee of the Company and adopted by the company.

**For and on behalf of the Board of Directors**

Place: Mumbai  
Date: 07/09/2022

SD/-  
Hardik Vasa  
Chairman & Managing Director  
DIN: 03600510

## ANNEXURE – III – TO DIRECTOR'S REPORT

### MANAGEMENT'S DISCUSSION AND ANALYSIS REPORT

#### 1. BUSINESS OVERVIEW

The global stationery products market size to be valued at USD 128.5 billion by 2025 and is expected to grow at a compound annual growth rate (CAGR) of 5.1% during the forecast period. Growing literacy rates across the globe and an increasing number of youth inclining towards higher education are among the prominent factors for market growth. Furthermore, the rapid increase in the number of start-ups is propelling market growth. According to a report by NASSCOM, more than 1200 startups came into existence in 2018. Thus, increasing employment in these sectors is impacting market growth significantly. Government initiatives have led to an increase in the number of schools and colleges in rural as well as urban areas, which is directly impacting market growth.

The global education industry is anticipated to witness significant growth in the near future, thus fueling the market growth in the forecast period. Increasing brand awareness and disposable income among the consumers are driving the market for luxury pens, which, in turn, is providing an upthrust to the global industry in the forecast period.

**India Stationery Market** has registered substantial growth in the past few years owing to the growing urban population, changing lifestyle, and increasing demand for stationery products in the private and public sector among with growing government initiatives in improving education system such as Sarva Shiksha Abhiyan (SSA), Rashtriya Madhyamik Shiksha Abhiyan (RMSA). Moreover, the rising brand awareness, increasing adult literacy rate, and the growing number of start-ups would further boost the demand for the stationery market in India.

According to 6wresearch, the India Stationery Market size is expected to grow during 2020-2026. In India, the Stationery Market is projected to register a decline in economic growth during the first quarter of 2020 due to the coronavirus pandemic which has a worse impact on worldwide business. However, during the second half of 2020-2026, the Stationery Market in India is anticipated to recover with healthy growth in the economy. In application, the education segment is leading major revenue in the stationery market share in India on account of growing educational structure, providing quality education, promoting equality in education, increasing employment in the education sector, and surging number of educational institutes in the country.

#### **Company Profile and Performance of Stationery Industry during 2021-22**

Our Company primarily deals in all kinds of (a) stationery products viz. artistic materials, hobby colors, scholastic colors, scholastic stationery, office products, drawing instruments, writing instruments, office stationery, adhesives, notebooks, office supplies and writing instruments, books, pens, pencils, erasers, files, copier paper, bags and bottles; (b) procuring paper pulp and supplying the same to paper mills and (c) procuring bag fabric and supplying it to the other bag manufacturers and also using the same for manufacturing our products (school and office bags). These stationery products are essentially used by school going children and offices as a part of their stationary requirements. On the other hand, paper pulp is the key raw material for the manufacturing of wide variety of paper. We can further classify our range of stationary products into (i) school and education products; (ii) fine art and hobby products; and (iii) office products.

In addition to the above business activities, our Company also acts as a supplier of copier paper under the brand "Trion" to certain paper dealers in the Middle East. However, we do not own the brand "Trion" under which we sell our copier paper.

Our domestic markets are driven by marketing, selling, and distributing our stationary products and bags essentially under the brand "University of Oxford" and through a network of approximately seven (07) distributors catering to more than 2000 stores by way of modern retail outlets, shop in shop, traditional retail outlets, MBO's and e-commerce platform in India. We also sell our products in the overseas markets in countries like Saudi Arabia, Kuwait, Qatar, Bahrain, UAE, Oman, and Mauritius, Africa, Kenya, Tanzania to cater to the

demands of overseas market, we participate in various exhibitions, personal interaction and meeting with the customers, mass mailing, circulation of catalogues by way of social media, etc. to market our products.

#### **Domestic Sales during F.Y 2021-22 –**

For the period ended March, 2022 our Domestic sales revenue was Rs. 245.67 lakhs as Compare to previous year total domestic sales revenues were Rs. 938.96 lakhs.

#### **Export –**

For the period ended March, 2022 our total export revenues were Rs. 195.02 lakhs as Compare to total export revenue of Rs. 154.85 lakhs in the previous financial year and our Profit after Tax was Rs. (951.39) lakhs; as compare to previous year profit after Tax was Rs. (806.00) lakhs.

### **2. INDUSTRY STRUCTURES & DEVELOPMENT:**

The India school stationery supplies market is expected to continue its moderate growth during the forecast period (2021-2026). Keeping in mind the uncertainties of COVID-19, we are continuously tracking and evaluating the direct as well as the indirect influence of the pandemic.

The Indian stationery industry is expected to hold great growth potential as the school and college going Population of the nation is on a rise. Nearly 22-24 crore students studying in schools and colleges, require notebooks and other stationery materials. Further, the office going population is also one of the biggest contributors to the sector. With the rise in the economic prosperity of the nation, more and more jobs are expected to be created in the days ahead, thus in turn would increase the demand of the office stationery and would contribute significantly in the growth of the sector.

The Indian stationery industry is highly scattered and is largely dominated by the unorganized sector and the situation is quite alarming for the organized players industry. Factors like lack of modern production facilities, unorganized nature of functioning, marginal demands, government policies and international competition are largely contributing to the slow growth of the organized stationery industry in India.

However, the industry is now showing signs of organized growth, as a result of tremendous increase in the demand for the stationery products in India. This demand can be attributed to the entry of a large number of international brands in India. The Indian stationery industry is largely shared by the educational and office stationery products. Particularly in the school stationery category, the percentage of schoolbooks captures the bulk of the market. The national market for syllabus-based books is estimated at Rs10 billion and is growing at 20 per cent per annum. Relatively, other departments from the stationery industry generate more or less equal percentage of growth.

Increasing number of schools and offices improved standard of living as well as shift in focus from inexpensive to premium quality products on account of rapidly growing economy are some of the crucial Factors which would drive the demand for stationery products in India over the next few years.

The Company also introduced products in categories like Pens and Notebooks to strengthen its market presence

### **3. OPPORTUNITIES AND THREATS:**

**Opportunity - We believe that the following are our primary competitive strengths:**

According to Trends, Drive, and a lot of Challenges according to the market conditions due to rising in the E-commerce business in the *stationary sector*. It creates a new opportunity for the key player in the market for the growth of the business and it will help the business grow to the online sale of the stationery product on the online platform. According to the ASSOCHAM, India is leading countries such as Russia and Brazil in the million users of the internet user searching for the online stationery product. Online shopping of books and novels generates great revenue for the *Indian market of stationery*. The e-commerce business expands and creates *revenue for million*. Online shopping such as books and novels major share getting from online shopping.



The government sector expenditures the educational sector so that the literacy rates will increase its direct impact on the *stationery items or products* it's generated the revenue while enrolment of the new students in the educational sector.

#### **Threats;**

**Pandemic (COVID -19),**

**Bann on Paper Import**

**Trade relationships with China under strain**

**There is a lot of competition in the stationery market basically the local player is unorganized there selling low-quality products at a low rate to the customers.**

Business cyclical risk: The Company's primary business segment includes products which have a higher acceptance in schools and colleges. Thus a major chunk of the revenue generated is exposed to the cyclical risk as demand for the products peak during the beginning of a new school season while demand remains flat for the rest of the year. Thus any set back on the part of the Company during the peak period could seriously dent the company's profit.

Mitigation: The Company diligently tracks the school session timings across various parts of the country and accordingly launches new products, plans production and re-stocks the distribution channel and the retailers. Thus the company not only ensures adequate supply of its product during the peak period but also ensures that its product is within the hands reach. Further the Company has also enhanced its presence in the office stationery segment over the years, which have a round the year steady demand, thus reducing its dependence on only one segment.

Raw material risk: Non-timely availability of raw materials may impact the production and which in turn may have an impact on the sales and profitability of the Company. At the same time high cost of raw materials may also impact the bottom-line.

Lack of awareness - Due to lack of desire and unawareness about the products, the consumer is used to buying whatever is available at the local stationery shops.

Competent local players - Indian local players hold the major share in the stationery market, which is a challenge for Indian organized players.

Price variations - Local players, without any proper billing, sell products at cheap prices, whereas, organized players have to go through proper billing and taxation, which creates a gap between the prices of the two sectors.

Low cost products- The stationery products are low cost products and the advertising spending is very low in this industry; it is difficult to attract the customers to buy a particular product.

#### **4. OUTLOOK:**

Indian economy is expected to grow better this year. With lower inflation, lower bank interest rates and expected normal monsoon, outlook for automotive industry appears to be satisfactory. Although, global economy continues to struggle, opportunities for business are significant considering current low market penetration. With focused customer service, the outlook for the Company appears satisfactory.

With the objective of delivering profitable growth, the companies expect to leverage on the favorable demand environment and pursue market share improvements. Further, the Company continues to expand the international business with its existing customer base.

## **5. RISK AND CONCERNS:**

The Company has laid down well-structured procedures for monitoring the risk management plan and implementing the risk mitigation measures. The risks are broadly classified into strategic risks, operational risks, financial risks and statutory compliance risks. These risks are rated based on factors such as past year experience,

probability of occurrence, probability of non-detection and its impact on business. The top management reviews the strategic risks, the risks with high probability and high impact every quarter and presents its report along with risk mitigation plan to the Board of Directors on half-yearly basis. The strategic risks are taken into consideration in the annual planning process with their mitigation plan. Other risks are covered as part of internal audit process and presented to the Audit Committee every quarter. The business processes risks and the related controls are subjected to internal audit and reviewed on a quarterly basis. The risk ratings are revalidated with the top management as part of the internal audit process every quarter. The overall re-assessment of risks at company level is carried out.

## **6. QUALITY AND QUALITY MANAGEMENT SYSTEMS**

Your Company is continuing its focus on improvements to the quality systems at all levels through Total Employee Involvement with a view to provide higher customer satisfaction. Your company continues to closely monitor and focus on various cost reduction and cost control initiatives to achieve planned targets during the year.

## **7. INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY:**

The Company has adequate systems of internal control meant to ensure proper accounting controls, monitoring cost-cutting measures, efficiency of operation and protecting assets from their unauthorized use. The Internal Audit department of the Company reviews control measures in the management of risks and opportunities and ensures adherence to operating guidelines and compliance with regard to regulatory and legal requirements.

The Company's budgetary control system aims to ensure adequate control on the expenditure. The management reviews the actual performance with reference to the predetermined norms and standard on monthly basis. The Company has to work hard to maintain its market share without compromising on the quality of its products.

## **8. DISCUSSION OF FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE:**

Financial highlights with respect to operational performance:

(Rs. In Lakhs except EPS)		
Particular	As on 31 <sup>st</sup> March, 2022	As on 31 <sup>st</sup> March, 2021
Total Revenue	445.79	1099.15
Profit Before Tax	(952.43)	(806.52)
Profit After Tax	(951.39)	(806.00)
EPS	(15.88)	(13.45)

## **9. HUMAN RESOURCES MANAGEMENT:**

Human Resource base is the greatest asset of the Company. Shortages and challenges of retaining skilled manpower have to be addressed to on a continual basis. The Company provides necessary training to all its employees and equips them to manage critical business processes to face the challenge of competitive Global market.

## **10. CAUTIONARY STATEMENT:**

Statement in this Management Discussion and Analysis report, describing the Company's objectives projections, estimates, expectations or predictions may be "Forward looking Statements" within the meaning of applicable securities laws or regulations. Actual results could differ materially from those expressed or implied. Important

factors that could make a difference to the company's operations include global and Indian demand-supply conditions, cyclical demand and pricing in the Company's principal markets raw material cost and availability, changes in the Government regulations tax regimes, economic development within India and the countries within which the Company conducts business and other factors such as litigation and industrial relations.

**ANNEXURE – IV – TO DIRECTOR’S REPORT**

[Pursuant to Clause (h) of Sub-Section (3) of Section 134 of the Companies Act, 2013 and Rules 8 (2) of the Companies (Accounts) Rules, 2014]

Form for disclosure of particulars of Contracts / Arrangements entered into by the Company with the Related Parties referred to in Sub-Section (1) of Section 188 of the Companies Act, 2013 including certain Arm’s Length transactions under third proviso thereto:

**A. DETAILS OF CONTRACTS OR ARRANGEMENTS OR TRANSACTIONS NOT AT ARM’S LENGTH BASIS:** There are no such transactions during the year which are not at arm’s length basis.

**B. DETAILS OF CONTRACTS OR ARRANGEMENTS OR TRANSACTIONS AT ARM’S LENGTH BASIS:**

i.	Name (s) of the Related Party and nature of Relationship	Mr. Hardik Bhupendra Vasa	Mr. Kajal Hardik Vasa	Ms. Chhaya Hemal Bhagat	Hemal Dilip Bhagat (HUF)
ii.	Nature of contract/arrangement/transactions	Loan Taken	Loan Taken	Loan Taken	Loan Taken
iii.	Duration of contract/arrangements/transactions	Transactional	Transactional	Transactional	Transactional
iv.	Salient Terms of contract/arrangements/transactions including the value if any	Rs. 8,63,000/-	Rs. 10,91,000/-	Rs. 5,53,000/-	Rs. 4,45,000
v.	Date(s) of approval by the Board				
vi.	Amount paid as Advances, if any	-	-	-	

For and on behalf of the Board of Directors

SD/-

Place: Mumbai  
Date: 07/09/2022

Hardik Vasa  
Chairman & Managing Director  
DIN: 03600510



## **Independent Auditor's Report**

**To The Members Of  
Vasa Retail and Overseas Limited**

### **Report on the Audit of Standalone Financial Statements**

#### **Qualified Opinion**

We have audited the accompanying standalone financial statements of **Vasa Retail And Overseas Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2022, and the Statement of Profit and Loss, and Statement of Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as the "standalone financial statements").

In our opinion and to the best of our information and according to the explanations given to us, *except for the possible effects of the matters described in the Basis for Qualified Opinion section of our report*, the aforesaid standalone financial statements give the information required by the Companies Act, 2013, as amended ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2022, its profit / (loss) and its cash flows for the year ended on that date.

#### **Basis for Qualified Opinion**

We draw attention to Note 35 of the Statement, regarding the expiry of license agreement between Oxford Limited ("Oxford") and the Company ("Vasa") during the year due to permanent discontinuance of business operations and activities by Oxford due to Covid-19 impact. Due to expiry of the agreement, all the remaining stock of licensed products has to be disposed of the by Company.

Pending impairment review by the Company of all the assets and liabilities as at March 31, 2022, no provision in the books of account has been made by the Company. In the absence of assessment of impairment by the Company & pending confirmation, we are unable to comment on the recoverable/payable amount with regards to said terms and consequential impact, if any, on the Statement.

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing (SAs), as specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Standalone Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

### **Key Audit Matters**

Key Audit Matters ('KAM') are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements for the financial year ended March 31, 2022. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have determined the matters described below to be the key audit matters to be communicated in our report. We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the standalone financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the AS financial statements. The results of audit procedures performed by us, including those procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying standalone financial statements.

Key Audit Matters	How our audit addressed the key audit matter
<b>1. Revenue Recognition</b>	
Revenue is measured net of discounts, rebates and incentives earned by customers on the Company's sales.  Revenue is recognized when the control of the underlying products has been transferred to the customer. There is a risk of revenue being overstated due to fraud resulting from the pressure on management to achieve performance targets at the reporting period End.	Our audit procedures included: <ul style="list-style-type: none"> <li>Assessing the appropriateness of the revenue recognition accounting policies, including those relating to exports, discounts, rebates and incentives by comparing with applicable accounting standards.</li> </ul>
Revenue in respect of export sales may not be correctly reflected in the financials on account of different foreign exchange rates.	<ul style="list-style-type: none"> <li>Performing substantive testing (including year- end cutoff testing) by selecting samples of revenue transactions recorded during the year by verifying the underlying documents, which included sales invoices/contracts and shipping documents.</li> <li>Assessing the accuracy and consistency in respect of foreign exchange rates derived for recording export sales.</li> <li>Considered the adequacy of the Company's disclosures in respect of revenue.</li> </ul>

<b>2. Inventory Valuation</b>	
<p>Inventories are held at the lower of cost and net realizable value (NRV).</p> <p>Due to high volume and nature of products, the company is dealing with and the absence of adequate records, valuation of inventory may be misstated.</p> <p>Also NRV is being based on the assumptions / judgment of the management. Inappropriate assumptions of NRV can impact the assessment of the carrying value of inventories.</p>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> <li>• Assessing the appropriateness of the inventory valuation method followed by the management and by comparing with applicable accounting standards.</li> <li>• Performing substantive testing (including year – end cutoff testing) by selecting samples of inward and outward movement of inventory during the year by verifying the underlying documents, which included sales invoices/purchase invoice and bill of entry.</li> <li>• Evaluating the design and implementation of the Company's internal controls over the Net Realizable Value (NRV) assessment.</li> <li>• Considered the valuation certificate provided by the management.</li> </ul>
<b>3. Recoverability of Indirect Tax Receivables</b>	
<p>As at March 31, 2022, other current assets in respect of balance with revenue authorities include GST Refund (incl. TRAN 1 Balance) and MVAT Refund amounting to INR 27.05 Lakhs which are pending adjudication.</p>	<ul style="list-style-type: none"> <li>• We have involved our internal experts to review the nature of the amounts recoverable, the sustainability and the likelihood of recoverability upon final resolution.</li> </ul>

#### 4. Litigations & Claims

The Company operates in complex regulatory environment, exposing it to a variety of different central and state laws, regulations and interpretations thereof. In this regulatory environment, there is an inherent risk of litigations and claims.

Consequently, provisions and contingent liability disclosures may arise from direct and indirect tax proceedings, legal proceedings, including regulatory and other government/department proceedings, as well as investigations by authorities and commercial claims.

Management applies significant judgment in estimating the likelihood of the future outcome in each case when considering whether, and how much, to provide or in determining the required disclosure for the potential exposure of each matter.

These estimates could change substantially over time as new facts emerge as each legal case progress.

Given the inherent complexity and magnitude of potential exposures across the Company and the judgment necessary to estimate the amount of provisions required or to determine required disclosures, this is a key audit matter.

Our procedures included:

- Reviewing the outstanding litigations against the Company for consistency with the previous years. Enquire and obtain explanations for movement during the year.
- Discussing the status of significantly known actual and potential litigations with the senior management personnel who have knowledge of these matters and assessing their responses.
- Reading the latest correspondence between the Company and the various tax/legal authorities and review of correspondence with / legal opinions obtained by the management, from external legal advisors, where applicable, for significant matters and considering the same in evaluating the appropriateness of the Company's provisions or disclosures on such matters.
- Examining the Company's legal expenses and reading the minutes of the board meetings, in order to ensure that all cases have been identified.
- With respect to tax matters, involving our tax specialists, and discussing with the Company's tax officers, their views and strategies on significant cases, as well as the related technical grounds relating to their conclusions based on applicable tax laws.
- Assessing the decisions and rationale for provisions held or for decisions not to record provisions or make disclosures.
- For those matters where management concluded that no provisions should be recorded, considered the adequacy and completeness of the Company's disclosures.

We have determined that there are no other key audit matters to communicate in our report





### **Material Uncertainty Relating to Going Concern & Subsequent Events**

We draw attention to Note 36 of the statement in view of potential impact of Covid-19 pandemic and nationwide lockdown on business, the outcome of which cannot be presently ascertained and other matters mentioned above. The Company continues to incur losses and its current liabilities exceed current assets, its manufacturing operations haven temporarily suspended and there is considerable decline in the level of operations. Further, the Company has defaulted in repayment of its borrowings and payment of statutory dues during the financial year 2021-22.

These events raise significant doubt on the ability of the Company to continue as a “Going Concern”. These events or conditions, along with other matters indicate that a material uncertainty exists that may cast significant doubt on the Company’s ability to continue as a going concern.

Our opinion is not modified in respect of the above matter.

### **Information Other than the Standalone Financial Statements and Auditor’s Report Thereon**

The Company’s Board of Directors is responsible for the preparation of other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditor’s report thereon.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

### **Management’s Responsibility for the Standalone Financial Statements**

The Company’s Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (“the Act”) with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards (AS) prescribed under section 133 of the Act, read with Companies (Accounts) Rules, 2014, as amended and other accounting principles generally accepted in India.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors is also responsible for overseeing the Company's financial reporting process.

#### **Auditors' Responsibility for the Audit of the Standalone Financial Statements**

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to standalone financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



**Report on Other Legal and Regulatory Requirements:**

1. As required by the Companies (Auditors' Report) Order, 2020 ("the Order"), issued by the Central Government of India in terms of sub-section 11 of section 143 of the Act, and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the "**Annexure A**" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable
2. As required by Section 143(3) of the Act, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Companies (Accounts) Rules, 2014, as amended;
  - e) On the basis of the written representations received from the directors as on March 31, 2022 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2022 from being appointed as a director in terms of Section 164(2) of the Act;
  - f) With respect to the adequacy of the internal financial controls with reference to these financial statements and the operating effectiveness of such controls, refer to our separate Report in "**Annexure B**". Our report expresses an qualified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting;
  - g) No managerial remuneration was paid during the FY 2021-22. In our opinion, the managerial remuneration for the year ended March 31, 2022 has been paid / provided by the Company to its directors in accordance with the provisions of section 197 read with Schedule V to the Act;
  - h) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company has disclosed the impact of pending litigations as at 31 March 2022 on its financial position in its standalone financial statements – Refer Note 26 of the financial statements.
    - ii. The Company does not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;



- iii. There were no amounts which were required to be to the Investor Education and Protection Fund by the Company during the year ended March 31, 2022;
- iv. (a) The management has represented that, to the best of its knowledge and belief, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other persons or entities, including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;  
  
(b) The management has represented that, to the best of its knowledge and belief, no funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries; and  
  
(c) Based on such audit procedures performed that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (a) and (b) contain any material misstatement.
- v. The Company has neither declared nor paid any dividend during the year.

**For Jain Chhaged & Associates,**  
**Chartered Accountants**  
**ICAI Firm Registration No. 127911W**

Sd/-  
**CA. Suyash Chhaged**  
**Partner**  
**Membership No: 121597**  
**UDIN: 22121597ANGKEZ4110**  
**Place: Mumbai**  
**Date: July 19, 2022**



**ANNEXURE “A” TO THE INDEPENDENT AUDITORS’ REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF VASA RETAIL AND OVERSEAS LIMITED**

With reference to the Annexure “A” referred to in Paragraph 1 under the heading “Report on other legal and regulatory requirements” of our report of even date:

In terms of the information and explanations sought by us and given by the company and the books of account and records examined by us in the normal course of audit and to the best of our knowledge and belief, we state that:

**1. In respect of Property, Plant and Equipments**

- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of property, plant and equipment and investment properties.
- (b) We are informed that the Company physically verifies its assets over a three year period. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. In accordance with this policy, the Company has physically verified some of the fixed assets on sample basis during the year and no material discrepancies were identified on such physical verification. However, the record relating to physical verification has not been maintained by the Company.
- (c) There are no immovable properties in the name of the company. Accordingly, provisions of clauses 3(i)(c) of the Order are not applicable to the Company.
- (d) The Company has not revalued its Property, Plant and Equipment (including Right of use assets) or intangible assets during the year ended March 31, 2022.
- (e) There are no proceedings initiated or are pending against the Company for holding any benami property under the Prohibition of Benami Property Transactions Act, 1988 and rules made thereunder.

**2. In respect of Inventories**

- (a) As per information and explanation provided to us, the management has conducted physical verification of inventory at reasonable intervals during the year. In our opinion the coverage and the procedure of such verification by the management is appropriate. Discrepancies on such physical verification were less than 10% in aggregate for each class of inventory and have been properly dealt with in the books of account. *In our opinion, the company does not maintain adequate inventory records; therefore we are unable to give our opinion on discrepancies between book records and physical inventory.* We have relied upon the certificate provided by the management of the company for the quantity as well as the amount of inventory and accordingly the same has been considered by us.

- (b) As disclosed in Note 7 to the standalone financial statements, the Company has been sanctioned working capital limits in excess of Rs. five crores in aggregate from banks during the year on the basis of security of current assets of the Company. Based on the records examined by us in the normal course of audit of the standalone financial statements, the quarterly returns / statements filed by the Company with such banks and financial institutions are not in agreement with the books of accounts of the Company.

### **3. Compliance under section 189 of the Companies Act, 2013**

- (a) The Company has not provided any guarantee or security or granted any loans or advances in the nature of loans, secured or unsecured to companies, firms, limited liability partnership or any other parties during the year. The Company has not made any investments in firms and limited liability partnership.
- (b) According to the information and explanations given to us and based on the audit procedures conducted by us, we are of the opinion that the investments made during the year are, prima facie, not prejudicial to the interest of the Company.
- (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not given any loans and advances in the nature of loans to any party during the year. Accordingly, provisions of clauses 3(iii)(c) to (f) of the Order are not applicable to the Company.

### **4. Compliance under section 185 and 186 of the Companies Act, 2013**

The company has not granted any loans or provided any guarantees or given any security or made any investments to which the provision of section 185 and 186 of the Companies Act, 2013. Accordingly, paragraph 3 (iv) of the order is not applicable.

### **5. Compliance under section 73 to 76 of the Companies Act, 2013 and Rules framed thereunder while accepting deposits**

The Company has neither accepted any deposits from the public nor accepted any amounts which are deemed to be deposits within the meaning of sections 73 to 76 of the Companies Act and the rules made thereunder, to the extent applicable. Accordingly, the requirement to report on clause 3(v) of the Order is not applicable to the Company.

### **6. Maintenance of cost records**

As informed to us, the Central Government has not prescribed maintenance of cost records under Section 148 (1) of the Act.

## 7. Deposit of Statutory Dues

- (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, we observed that there were delays in amounts deposited with appropriate authorities for amounts deducted/accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Income Tax, Goods and Services Tax, Customs Duty, Sales Tax, Value Added Tax (VAT), Employees' State Insurance, Cess and other material statutory dues. As explained to us, the Company did not have any dues on account of wealth tax.
- (b) According to the information and explanations given to us, undisputed amount payable which were outstanding as on March 31, 2022 for a period of more than six months from the due date consist of:

Sr. No.	Tax Payable	Amount in Rs.
1	GST Payable	20,45,156
2	TDS Payable	4,35,469
3	Provident Fund Payable	1,03,515
4	ESIC Payable	17,286
5	Profession Tax	90,445
6	Income Tax (AY 2020-21)	19,87,608

- (c) According to the information and explanations given to us, there are no dues of income- tax, sales tax, service tax, value added tax, custom duty and goods and service tax as at 31<sup>st</sup> March, 2022 which have not been deposited with the appropriate authorities on account of any dispute.

## 8. Reporting on Undisclosed Income:

The Company has not surrendered or disclosed any transaction, previously unrecorded in the books of account, in the tax assessments under the Income Tax Act, 1961 as income during the year. Accordingly, the requirement to report on clause 3(viii) of the Order is not applicable to the Company.

## 9. Repayment of Loans

- (a) The Company has defaulted in repayment of loans and borrowing or in the payment of interest thereon to the banks and financial institutions as follows:

Sr. No.	Nature of Borrowing including debt securities	Amount not paid on due date. (Rs. in Lakhs)	Whether principal or interest	No. of days delay or unpaid	Remarks, if any



1	Federal Bank – Term Loan	780.71	Both	274	<i>Classified as NPA on 28.10.2021</i>
2	Federal Bank – PCFC Limit	289.53	Both	362	
3	Federal Bank – Cash Credit	592.50	Both	182	
4	Axis Bank – Cash Credit	145.91	Both	91	<i>Classified as NPA on 30.11.2021</i>
5	Axis Bank – GECL	80.50	Both	219	
6	Bajaj Finance – Term Loan	37.69	Both	293	
7	Clix Capital – Term Loan	31.35	Both	365	
8	Fedbank Financial – Term Loan	23.34	Both	365	
9	Aditya Birla – GECL	5.07	Both	213	
10	Clix Capital - GECL	7.02	Both	212	
11	Fedbank Financial – GECL	206.71	Both	181	
12	Tata Capital – GECL	5.46	Both	365	

*Note: No. of days delay is calculated from last repayment date till March 31, 2022.*

- (a) The Company has not been declared willful defaulter by any bank or financial institution or government or government authority.
- (b) In our opinion and according to the information and explanations given to us by the management, term loans were applied for the purpose for which the loans were obtained.
- (c) On an overall examination of the standalone financial statements of the Company, no funds raised on short-term basis have been used for long-term purposes by the Company.
- (d) On an overall examination of the standalone financial statements of the Company, we report that the Company has not taken any funds from any entity or person on account of or to meet the obligations of its subsidiaries, associates or joint ventures as defined under the Act.
- (e) The Company has not raised loans during the year on the pledge of securities held in its subsidiaries. Hence, the requirement to report on clause (ix)(f) of the Order is not applicable to the Company.

**10. Utilization of money raised by public offers and term loan for which they raised**

- (a) The Company has not raised any money during the year by way of initial public offer / further public offer (including debt instruments) hence, the requirement to report on clause 3(x)(a) of the Order is not applicable to the Company.
- (b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly or optionally convertible debentures during the year. Accordingly, clause 3(x)(b) of the Order is not applicable.

**11. Reporting of fraud during the period**

- (a) During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have we been informed of any such case by the management.
- (b) During the year, no report under sub-section (12) of section 143 of the Companies Act, 2013 has been filed by cost auditor/ secretarial auditor or by us in Form ADT – 4 as prescribed under Rule 13 of Companies (Audit and Auditors) Rules, 2014 with the Central Government.
- (c) As represented to us by the management, there are no whistle blower complaints received by the Company during the year.

**12. Compliance by Nidhi Company regarding Net Owned Fund to Deposits Ratio**

The Company is not a Nidhi Company as per the provisions of the Companies Act, 2013. Therefore, the requirement to report on clause 3(xii)(a), (b) and (c) of the Order is not applicable to the Company.

**13. Related Party compliance with Section 177 and 188 of Companies Act, 2013**

In our opinion and according to the information and explanations given to us, the Company has entered into transactions with related parties in compliance with the provisions of Sections 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the standalone financial statements, as required by the applicable accounting standards.

**14. Reporting on Internal Audit**



- (a) The Company has an internal audit system commensurate with the size and nature of its business.
- (b) The internal audit reports of the Company were not available for the period under audit.

#### **15. Reporting on Non cash Transactions with Directors**

In our opinion and according to the information and explanations given to us, the Company has not entered into any non-cash transactions with its directors or persons connected with its directors and hence requirement to report on clause 3(xv) of the Order is not applicable to the Company.

#### **16. Reporting on Registration u/s 45-IA of RBI Act**

- (a) The provisions of section 45-IA of the Reserve Bank of India Act, 1934 (2 of 1934) are not applicable to the Company. Accordingly, the requirement to report on clause (xvi)(a) of the Order is not applicable to the Company.
- (b) The Company is not engaged in any Non-Banking Financial or Housing Finance activities. Accordingly, the requirement to report on clause (xvi)(b) of the Order is not applicable to the Company.
- (c) The Company is not a Core Investment Company as defined in the regulations made by Reserve Bank of India. Accordingly, the requirement to report on clause 3(xvi) of the Order is not applicable to the Company.
- (d) In our opinion, and according to the information and explanation given to us, the Group (as per the provisions of the Core Investment Companies (Reserve Bank) Directions, 2016) does not have any CIC as part of the Group.

#### **17. Reporting on Cash Losses**

The Company has incurred cash losses amounting to INR 941.17 Lakhs in the current financial year as well as INR 792.44 Lakhs in the immediately preceding financial year.

#### **18. Reporting on Auditor's Resignation**

There has been no resignation of the statutory auditors during the year. Accordingly, clause 3(xviii) of the Order is not applicable.

#### **19. Reporting on Financial Position**

On the basis of financial ratios disclosed in note 39 to the financial statements, ageing and expected dates of realization of financial assets and payment of financial liabilities, other information accompanying the financial statements, our knowledge of the Board of Directors and management plans and based on our examination of the evidence supporting the assumptions, it has come to our attention, which causes us to believe that material uncertainty exists as on the date of the audit report and that Company is not capable of meeting its liabilities existing at the date of balance sheet. Also, since the Company continues to incur loss, current liabilities exceed current assets and Company has defaulted in repayment of borrowings, payment of regulatory and statutory



dues, these events indicate that material uncertainty exists that may cast significant doubt on Company's ability to continue as a going concern.

## **20. Reporting on CSR Compliance**

The requirements as stipulated by the provisions of Section 135 are not applicable to the Company. Accordingly, clauses 3(xx)(a) and 3(xx)(b) of the Order are not applicable.

## **21. Reporting on Consolidated Financial Statements**

In our opinion and according to the information and explanations given to us, reporting on consolidated financial statements is not applicable to company.

**For Jain Chhajer & Associates,  
Chartered Accountants  
ICAI Firm Registration No. 127911W**

sd/-

**CA. Suyash Chhajer  
Partner**

**Membership No: 121597 UDIN:  
22121597ANGKEZ4110**

**Place: Mumbai Date:  
July 19, 2022**



**ANNEXURE “B” TO THE INDEPENDENT AUDITORS’ REPORT OF EVEN DATE ON THE STANDALONE  
FINANCIAL STATEMENTS OF VASA RETAIL AND OVERSEAS LIMITED**

**Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”)**

We have audited the internal financial controls with reference to standalone financial statements of Vasa Retail and Overseas Limited (“the Company”) as of March 31, 2022 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

**Management’s Responsibility for Internal Financial Controls**

The Company’s Management is responsible for establishing and maintaining internal financial controls based on the internal controls with reference to standalone financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

**Auditor’s Responsibility**

Our responsibility is to express an opinion on the Company’s internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the “Guidance Note”) issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143 (10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to these standalone financial statements.

#### **Meaning of Internal Financial Controls with reference to these Standalone Financial Statements**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of standalone financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that –

1. Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
2. Provide reasonable assurance that transactions are recorded as necessary to permit preparation of standalone financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
3. Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the standalone financial statements.

#### **Qualified Opinion**

In our opinion and to the best of our information and according to the explanations given to us, except for the effects / possible effects of the material weaknesses described above under Basis for Qualified Opinion paragraph on the achievement of the objectives of the control criteria, the Company has, in all material respects an adequate internal financial controls with reference to standalone financial statements and such internal financial controls with reference to standalone financial statements were operating effectively as at March 31, 2022, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

We have considered material weakness identified and reported above in determining the nature, timing, and extent of audit tests applied in our audit of the financial statements of the Company for the year ended March 31, 2022 and these material weaknesses affect our opinion on the financial statements of the Company for the year ended March 31, 2022 [our audit report dated July 19, 2022 which expressed a qualified opinion on those financial statements of the Company].

**For Jain Chhajer & Associates,  
Chartered Accountants  
ICAI Firm Registration No. 127911W**



Sd/-

**CA. Suyash Chhajed**

***Partner***

**Membership No: 121597 UDIN:**

**22121597ANGKEZ4110**

**Place: Mumbai Date:**

**July 19, 2022**



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2022

### I. Company Overview

Vasa Retail and Overseas Limited ("the Company") having CIN: L74110MH2017PLC301013 is a public listed company, incorporated and domiciled in India having its registered office at 23, Floor-5, Plot-76, Prabhat, Bhulabhai Desai Road, Cumballa Hill, Mumbai 400026, Maharashtra, India. The Company is engaged primarily in the business of trading in stationery items and raw material of paper i.e. pulp. The equity shares of the Company are listed on The National Stock Exchange of India Limited (NSE) – SME platform with Symbol – VASA & ISIN - INE068Z01016.

### II. Summary of Significant Accounting Policies

#### (a) Basis of preparation and measurement

The financial statements of the Company have been prepared in accordance with the Accounting Standards (AS) to comply with the Section 133 of the Companies Act, 2013 ("the 2013 Act") and the relevant provisions and amendments, as applicable. The financial statements have been prepared on accrual basis under the historical cost convention. Accounting policies not specifically referred to otherwise, are consistent and in consonance with the generally accepted accounting policies.

The financial statements of the Company for the year ended March 31, 2022 were approved by the Board of Directors and authorized for issue on July 19, 2022.

#### (b) Operating cycle

All assets and liabilities have been classified as current and non-current as per the Company's normal operating cycle. An operating cycle is the time between the acquisition of assets for processing and their realization in cash or cash equivalents. As set out in the Schedule III to the Companies Act, 2013, the normal operating cycle cannot be identified for the Company and hence it is assumed to have duration of twelve months. Accordingly, assets and liabilities have been classified into current and non-current based on a period of twelve months.





### **(c) Revenue Recognition**

Revenue is measured at the fair value of the consideration received or receivable. The Company recognizes revenue when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the company.

Sales are recognized when significant risk and rewards are transferred to the buyer, usually on delivery of the goods. Rental income from operating leases is recognized on a straight line basis over the lease term. Interest income is recognized on accrual basis at effective interest rate.

Dividend income is accounted when right to receive is established.

However, where the ultimate collection of the same is uncertain, revenue recognition is postponed to the extent of uncertainty.

### **(d) Property, Plant and Equipment: Recognition and measurement**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment, if any. The cost of property, plant and equipment includes purchase price, including freight, duties, taxes and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Property, plant and equipment are derecognized from financial statements, either on disposal or when no economic benefits are expected from its use or disposal. The gain or losses arising from disposal of property, plant and equipment are recognized in the Statement of Profit and Loss in the year of occurrence.

Assets under construction include the cost of property, plant and equipment that are not ready to use at the balance sheet date. Advances paid to acquire property, plant and equipment before the balance sheet date are disclosed under other non-current assets. Assets under construction are not depreciated as these assets are not yet available for use.

#### **Subsequent expenditures**

Subsequent expenditures related to an item of property, plant and equipment are added to its carrying value only when it is probable that the future economic benefits from the asset will flow to the Company and cost can be reliably measured. All other repair and maintenance costs are recognized in the Statement of Profit and Loss during the year in which they are incurred.



### **Depreciation and amortization**

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value.

Depreciation / Amortisation on property, plant & equipment of the Company has been provided using the straight line method based on the useful life specified in Schedule II to the Companies Act, 2013.

Assets costing less than INR 5,000 are depreciated at 100% in the year of acquisition.

Assets acquired on lease and leasehold improvements are amortised over the primary period of the lease on straight line basis.

The estimated useful lives and residual values of the property, plant & equipment and intangible assets are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

### **(e) Impairment of non-financial assets:**

The carrying values of assets / cash generating units at each balance sheet date are reviewed for impairment if any indication of impairment exists.

If the carrying amount of the assets exceeds the estimated recoverable amount, an impairment loss is recognised for such excess amount. The impairment loss is recognised as an expense in the standalone statement of profit and loss, unless the asset is carried at revalued amount, in which case any impairment loss of the revalued asset is treated as a decrease to the extent a revaluation reserve is available for that asset.

When there is indication that an impairment loss recognised for an asset (other than a revalued asset) in earlier accounting periods which no longer exists or may have decreased, such reversal of impairment loss is recognized in the standalone statement of profit and loss, to the extent the amount was previously charged to the standalone statement of profit and loss. In case of revalued assets, such reversal is not recognised.

### **(f) Foreign currency transactions:**

Transactions in foreign currencies are translated into the Company's functional currency at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the exchange rate at that date.

Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction.

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition during the period or in previous standalone financial statements are recognised in the standalone statement of profit and loss in the period in which they arise.



**(g) Inventories:**

Inventories are valued at lower of cost and net realisable value.

Cost of traded goods comprises cost of purchases. Cost of inventories also includes all other costs incurred in bringing the inventories to their present location and condition. Costs are assigned to individual items of inventory on the weighted average basis. Net realisable value is the estimated selling price in the ordinary course of business less estimated costs necessary to make sale.

**(h) Income Tax:**

The tax expense comprises current and deferred tax. Tax is recognized in the statement of profit and loss except to the extent that it relates to items recognized directly in equity.

**Current Tax**

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. It is measured using tax rates enacted or substantively enacted at the reporting date.

Current tax assets and liabilities are offset only if, the Company:

- i) has a legally enforceable right to set off the recognised amounts; and
- ii) intends either to realise the asset and settle the liability on a net basis or simultaneously.

**Deferred Tax**

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent there is convincing evidence that sufficient taxable profit will be available against which such deferred tax asset can be realised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset only if:

- i) the Company has a legally enforceable right to set off current tax assets against current tax liabilities; and



- ii) The deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity.

#### **Minimum Alternative Tax (MAT)**

MAT credit is recognised as a deferred tax asset only when and to the extent there is convincing evidence that the Company will pay normal tax during specified period. MAT credit is reviewed at each balance sheet date and written down to the extent the aforesaid convincing evidence no longer exists.

#### **(i) Employee benefits:**

##### **Short term employee benefits**

The undiscounted amount of short term employee benefits expected to be paid in exchange for the services rendered by employees are recognized as an expense during the period when the employees render the services.

##### **Defined contribution plans**

The Company's contribution to Provident Fund, Pension, Superannuation Fund and Employees State Insurance Fund are considered as defined contribution plans, as the Company does not carry any further obligations apart from the contribution made to the respective fund/scheme and are charged as an expense based on the amount of contribution required to be made.

##### **Defined benefit plans**

The liability recognized in the balance sheet in respect of defined benefit plans is the present value of the defined benefit obligation at the end of the reporting period. The defined benefits obligation is calculated annually by actuaries using the projected unit credit method.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation. This cost is included in employee benefits expense in the Statement of Profit and Loss. Remeasurement gain and losses arising from experience adjustments, changes in actuarial assumptions are recognized in the period in which they occur.

##### **Leave Entitlement**

Leave entitlement are provided based on an actuarial valuation, similar to that of gratuity benefit. Re-measurement, comprising of actuarial gains and losses, in respect of leave entitlement are recognised in the Statement of Profit and Loss in the period in which they occur.

#### **(j) Leases:**

##### **Finance Lease**

Agreements are classified as finance leases, if substantially all the risks and rewards incidental to ownership of the leased asset is transferred to the lessee.



### **Operating Lease**

Agreements which are not classified as finance leases are considered as operating lease.

Operating lease payments/income are recognised as an expense/income in the standalone statement of profit and loss on a straight line basis over the lease term unless there is another systematic basis which is more representative of the time pattern of the lease.

### **(k) Investments:**

Investments, which are readily realisable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis.

Investment other than current investments, are classified as long-term investments and are stated at cost. Provision for diminution in value of Long term investments is made only if such a decline is other than temporary.

### **(l) Borrowing Costs:**

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

All other borrowing costs are recognised as an expense in the period in which they are incurred.

### **(m) Earnings per share:**

Basic earnings per share is calculated by dividing the profit / (loss) after tax by the weighted average number of equity shares outstanding during the year.

Diluted earnings per share is calculated by dividing the profit / (loss) after tax as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on conversion of all dilutive potential equity shares.

### **(n) Cash and cash equivalents:**

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand, demand deposit and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management.



**(o) Provisions and Contingent Liabilities:**

The Company recognizes a provision when there is a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount cannot be made.

Contingent assets are neither recognized nor disclosed in the financial statements.

**(p) Dividend:**

Dividend to the equity shareholders is recognized as a liability in the Company's financial statements in the period in which the dividend is approved by the shareholders.

**(q) Events after reporting date:**

Where events occurring after the balance sheet date provide evidence of conditions that existed at the end of the reporting period, the impact of such events is adjusted with the standalone financial statements. Otherwise, events after the balance sheet date of material size or nature are only disclosed.

**(r) Segment Reporting:**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker and as per the Accounting Standard (AS-17).

**(s) USE OF ESTIMATES AND JUDGEMENTS**

The preparation of the financial statements in conformity with AS requires the use of estimates, judgements and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known/ materialise.

Estimates and underlying assumptions are reviewed at each reporting date. Any revision to accounting estimates and assumptions are recognised prospectively i.e. recognised in the period in which the estimate is revised and future periods affected.

Information about critical judgments in applying accounting policies, as well as estimates and assumptions that have the most significant effect to the carrying amounts of assets and liabilities within the next financial year, are as follows:

**i. Evaluation of Net Realisable Value (NRV) of Inventories**

Inventories comprising of completed flats and construction-work-in progress are valued at lower of cost and net



realisable value. Net Realisable value is based upon the estimates of the management. The effect of changes, if any, to the estimates is recognised in the standalone financial statements for the period in which such changes are determined.

**ii. Recognition and measurement of defined benefit obligations**

The obligation arising from defined benefit plan is determined on the basis of actuarial assumptions. Key actuarial assumptions include discount rate, trends in salary escalation and attrition rate. The discount rate is determined by reference to market yields at the end of the reporting period on government securities. The period to maturity of the underlying securities correspond to the probable maturity of the post-employment benefit obligations. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

**iii. Impairment losses on investment**

The Company reviews its carrying value of investments carried at amortised cost annually or more frequently when there is indication for impairment. If the recoverable amount is less than its carrying amount, the impairment loss is accounted for.

**iv. Deferred taxes**

Deferred tax is recorded on temporary differences between tax bases of assets and liabilities and their carrying amounts, at the rates that have been enacted or substantively enacted at the reporting date. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profit during the periods in which those temporary differences and the tax loss carry forwards become deductible. The Company considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. The amount of deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carry forward periods are reduced.

**v. Provisions and contingencies**

The recognition and measurement of other provisions are based on the assessment of the probability of an outflow of resources, and on past experience and circumstances known at the balance sheet date. The actual outflow of resources at a future date may therefore vary from the amount included in other provisions.



**VASA RETAIL AND OVERSEAS LIMITED**

**CIN - L74110MH2017PLC301013**

**STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2022**

*(INR in Lakhs)*

Sr. No.	Particulars	Note No.	As at	As at
			March 31, 2022	March 31, 2021
<b>(A)</b>	<b>EQUITY AND LIABILITIES</b>			
1	<b><u>Shareholder's Fund</u></b>			
	(a) Equity Share Capital	<b>2</b>	599.26	599.26
	(b) Reserve & Surplus	<b>3</b>	(1,232.96)	(281.57)
			<b>(633.70)</b>	<b>317.69</b>
2	<b><u>Non-Current Liabilities</u></b>			
	(a) Long Term Borrowings	<b>4</b>	1,117.53	704.84
	(b) Deferred Tax Liabilities	<b>5</b>	-	-
	(c) Other Long Term Liabilities		-	-
	(d) Long Term Provisions	<b>6</b>	3.12	3.12
			<b>1,120.65</b>	<b>707.97</b>
3	<b><u>Current Liabilities</u></b>			
	(a) Short Term Borrowings	<b>7</b>	1,124.72	1,535.61
	(b) Trade Payables	<b>8</b>		
	- Total Outstanding Dues of Micro Enterprises & Small Enterprises		-	-
	- Total Outstanding Dues of Creditors other than Micro Enterprises & Small Enterprises		106.98	228.00
	(c) Other Current Liabilities	<b>9</b>	0.35	0.35
	(d) Short Term Provisions	<b>10</b>	61.05	29.64
			<b>1,293.10</b>	<b>1,793.61</b>
	<b>Total of LIABILITIES</b>		<b>1780.05</b>	<b>2,819.26</b>
<b>(B)</b>	<b>ASSETS</b>			
1	<b><u>Non-Current Assets</u></b>			
	(a) Property, Plant and Equipments	<b>11</b>		
	(i) Tangible Assets		38.40	74.96
	(ii) Intangible Assets		1.23	1.80
	(iii) Capital Work In Progress		-	-
	(b) Non Current Investments		-	-
	(c) Deferred Tax Assets (Net)	<b>5</b>	1.95	0.91
	(d) Long Term Loans & Advances	<b>12</b>	6.76	6.76





	(e) Other Non-Current Assets	<b>13</b>	3.99	3.99
			<b>52.33</b>	<b>88.42</b>
2	Current Assets			
	(a) Inventories	<b>14</b>	<b>529.13</b>	<b>1,454.94</b>
	(b) Trade Receivables	<b>15</b>	<b>982.67</b>	<b>837.60</b>
	(c) Short Term Loans and Advances	<b>16</b>	<b>178.92</b>	<b>3.12</b>
	(d) Cash and Cash Equivalents	<b>17</b>	<b>5.54</b>	<b>368.91</b>
	(e) Other Current Assets	<b>18</b>	<b>31.47</b>	<b>66.27</b>
			<b>1,727.73</b>	<b>2,730.84</b>
	Total of ASSETS		<b>1,780.05</b>	<b>2,819.26</b>
	Significant Accounting Policies	<b>1</b>		

The accompanying notes are an integral part of the financial statements. As per our report of even date

**For Jain Chhajed & Associates**  
**Chartered Accountants**  
**Firm Registration No. 127911W**

**For and on behalf of the Board of Directors**  
**of Vasa Retail and Overseas Limited**  
**CIN - L74110MH2017PLC301013**

Sd/-  
**CA Suyash Chhajed**  
*Partner*  
**Membership No.121597**

Sd/-  
**Hardik Vasa**  
*Chairman & MD*  
**DIN: 03600510**

Sd/-  
**Kajal Vasa**  
*Director*  
**DIN: 03600495**

**Place: Mumbai**  
**Date: July 19, 2022**



VASA RETAIL AND OVERSEAS LIMITED  
CIN - L74110MH2017PLC301013

**STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2022**

*(INR in Lakhs)*

Sr. No.	Particulars	Note No.	For the year ended	
			March 31, 2022	March 31, 2021
<b>1</b>	<b>Income</b>			
	(a) Revenue from operations (Net of Tax)	<b>19</b>	445.79	1,099.15
	(b) Other Income	<b>20</b>	68.03	28.62
	<b>Total Income (a + b)</b>		<b>513.83</b>	<b>1,127.77</b>
<b>2</b>	<b>Expenses</b>			
	(a) Purchase of Stock-in-Trade	<b>21</b>	200.81	1,223.01
	(b) Changes in Inventories of Stock-in-Trade	<b>21</b>	925.81	140.68
	(b) Employee Benefits Expenses	<b>22</b>	1.17	75.90
	(b) Finance Costs	<b>23</b>	304.50	274.27
	(e) Depreciation and Amortization	<b>11</b>	10.22	13.56
	(g) Other Expenses	<b>24</b>	23.75	206.87
	<b>Total Expenses (a to g)</b>		<b>1,466.26</b>	<b>1,934.29</b>
<b>3</b>	<b>Profit Before Tax (1-2)</b>		<b>(952.43)</b>	<b>(806.52)</b>
<b>4</b>	<b>Tax Expense</b>			
	Current Tax		-	-
	Deferred Tax		(1.04)	(0.51)
	<b>Total Tax Expenses</b>		<b>(1.04)</b>	<b>(0.51)</b>
<b>5</b>	<b>Profit After Tax (3-4)</b>		<b>(951.39)</b>	<b>(806.00)</b>
<b>6</b>	<b>Earning per Equity Share (EPS)</b> (Face value of INR 10 each)	<b>25</b>		
	Basic EPS		<b>(15.88)</b>	<b>(13.45)</b>
	Diluted EPS		<b>(15.88)</b>	<b>(13.45)</b>
	<b>Significant Accounting Policies</b>	<b>1</b>		

The accompanying notes are an integral part of the financial statements.



As per our report of even date

**For Jain Chhajed & Associates**  
***Chartered Accountants***  
**Firm Registration No. 127911W**

**For and on behalf of the Board of Directors**  
**of Vasa Retail and Overseas Limited**  
**CIN - L74110MH2017PLC301013**

Sd/-  
**CA Suyash Chhajed**  
***Partner***  
**Membership No.121597**

Sd/-  
**Hardik Vasa**  
***Chairman & MD***  
**DIN: 03600510**

Sd/-  
**Kajal Vasa**  
***Director***  
**DIN: 03600495**

**Place: Mumbai**  
**Date: July 19, 2022**



## VASA RETAIL AND OVERSEAS LIMITED

CIN - L74110MH2017PLC301013

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2022

(INR in Lakhs)

Particulars	Year ended 31 March 2022	Year ended 31 March 2021
<b>(A) Cash Flow from Operating Activities</b>		
Profit Before Tax:	(952.43)	(806.52)
<b>Adjustment for:</b>		
Depreciation and Amortisation	10.22	13.56
Finance Cost	304.50	274.27
Interest Income	(9.92)	(27.03)
Foreign Exchange (Gain) / Loss	(7.15)	9.63
Loss on Sale of Immovable Property	1.56	-
<b>Operating profit before changes in working capital</b>	<b>(653.21)</b>	<b>(536.09)</b>
<b>Movement in Working Capital</b>		
(Increase) / Decrease in Trade Receivables	(145.07)	380.21
(Increase) / Decrease in Other Assets	(141.00)	63.77
(Increase) / Decrease in Inventories	925.81	140.68
Increase / (Decrease) in Trade Payables	(121.02)	(438.66)
Increase / (Decrease) in Other Liabilities	31.41	49.10
<b>Cash generated from Operations</b>	<b>(103.07)</b>	<b>(341.00)</b>
Less: Income Taxes Paid (Net)	-	-
<b>Net Cash Flow from Operating Activities</b>	<b>(103.07)</b>	<b>(341.00)</b>
<b>(B) Cash Flow from Investing Activities</b>		
Purchase of Property, Plant & Equipment	-	(1.13)
Profit on Sale of Immovable Property	25.35	-
Sale / (Purchase) of Investments	-	-
Interest Income	9.92	27.03
<b>Net Cash Flow from Investing Activities</b>	<b>35.26</b>	<b>25.90</b>



<b>Cash Flow from Financing Activities</b>		
Proceeds from Issue of Equity Share Capital	-	-
Proceeds from / (Repayment of) Long Term Borrowings (Net)	412.68	527.30
Proceeds from / (Repayment of) Short Term Borrowings (Net)	(410.89)	(10.29)
Interest Payment	(304.50)	(274.27)
Dividend Payment	-	-
Foreign Exchange Fluctuations (Gains)	7.15	(9.63)
<b>Net Cash Flow from Financing Activities</b>	<b>(295.56)</b>	<b>233.12</b>
<b>Net Increase / (Decrease) in Cash and Cash Equivalents</b>	<b>(363.37)</b>	<b>(81.98)</b>
<b>Cash and Cash Equivalents at the beginning of the year</b>	<b>368.91</b>	<b>450.89</b>
<b>Cash and Cash Equivalents at the end of the year</b>	<b>5.54</b>	<b>368.91</b>
<b>See accompanying notes forming part of the financial statements</b>		

1. Cash flows are reported using indirect method, whereby profit before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments.
2. Cash comprise cash on hand, current accounts and deposits with banks. Cash equivalents are short term balances (with original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of change in value.

The accompanying notes form an integral part of the financial statements.As per

our report of even date

**For Jain Chhajed & Associates**  
**Chartered Accountants**  
**Firm Registration No. 127911W**

**For and on behalf of the Board of Directors**  
**of Vasa Retail and Overseas Limited**  
**CIN - L74110MH2017PLC301013**

Sd/-

**CA Suyash Chhajed**  
**Partner**  
**Membership No.121597**

Sd/-

**Hardik Vasa**  
**Chairman & MD**  
**DIN: 03600510**

Sd/-

**Kajal Vasa**  
**Director**  
**DIN: 03600495**

**Place: Mumbai**

**Date: July 19, 2022**



## Vasa Retail & Overseas Limited

### Notes to the Financial Statements for the year ended 31<sup>st</sup> March, 2022

#### Note 2 : Equity Share Capital

(INR in Lakhs)

Particulars	31 March 2022	31 March 2021
<b>Authorized Share Capital</b>		
70,00,000 (31 <sup>st</sup> March, 2021 : 70,00,000) Equity Shares of INR 10/- each	700.00	700.00
<b>Issued, Subscribed and Fully paid-up Capital</b>		
59,92,550 (31 <sup>st</sup> March, 2021 : 59,92,550) Equity Shares INR 10/-each fully paid - up	599.26	599.26

#### (a) Reconciliation of number of shares outstanding at the beginning and at the end of the year

(INR in Lakhs)

Particulars	31 March 2022		31 March 2021	
	Number of Equity Shares	Share Capital (INR)	Number of Equity Shares	Share Capital (INR)
<b>Fully paid equity shares (in Lakhs)</b>				
<b>Shares outstanding at the beginning of the year</b>	59.92	599.26	59.92	599.26
Add : Bonus issue during the year	-	-	-	-
Add : Fresh issue during the year	-	-	-	-
Less: Bought back during the year	-	-	-	-
<b>Shares outstanding at the end of the year</b>	<b>59.92</b>	<b>599.26</b>	<b>59.92</b>	<b>599.26</b>

#### (b) Terms / rights attached to equity shares

The Company has a single class of equity shares having a par value of Rs. 10 per share. Each holder of equity share is entitled to one vote per share. The Company declares and pays dividend in Indian rupees. The Board of Directors has not declared any dividend for the year ending 31<sup>st</sup> March, 2022.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive the remaining assets of the Company in proportion to the number of equity shares held by each shareholder, after settlement of all preferential obligations.



**(c) Details of shares held by each shareholder holding more than 5% shares**

Particulars	As at 31st March, 2022		As at 31st March, 2021	
	Number of shares held	% holding	Number of shares held	% holding
<b>Fully paid up equity shares</b>				
Hardik Bhupendra Vasa	19,79,630	33.03	19,79,630	33.03
Aruna Bhupendra Vasa	11,78,080	19.66	11,78,080	19.66
Kajal Hardik Vasa	10,50,800	17.54	10,50,800	17.54

**(d) Details of Shares hold by Promoters & Promoter Group**

Shares Held by Promoters at the end of the year			% Change in During the Year
Promoter Name	No. of Shares	% of Total Shares	
Hardik Bhupendra Vasa	19,79,630	33.03%	-
Aruna Bhupendra Vasa	11,78,080	19.66%	-
Kajal Hardik Vasa	10,50,800	17.54%	-
<b>Total Promoters Holding</b>	<b>42,08,510</b>	<b>70.23%</b>	-

Footnote:

As per the records of the company, including its register of shareholders / members and other declarations received from the shareholders regarding beneficial interest, the above shareholding represents both legal and beneficial ownership of shares.

**Note 3 : Reserves & Surplus**

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>(a) Securities Premium</b>		
Balance at the beginning of the year	252.63	252.63
Add: Fresh issue of Equity Shares (IPO)	-	-
Less: Adjustment of share issue and preliminary expenses of IPO	-	-
<b>Balance at the end of the year</b>	<b>252.63</b>	<b>252.63</b>
The amount received in excess of face value of the equity shares is recognized in Securities Premium Reserve. The reserve is utilized in accordance with the provisions of the Act.		

**Note 4 : Long Term Borrowings**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Secured</b>		
<b>(a) Term loans</b>		
<b>From Banks &amp; Financial Institutions - Rupee loan</b>		
HDFC Car Loan	-	18.86
Alphera Financial Services	-	1.38
Federal Bank – Term Loan (FITL)	780.71	331.47
Federal Bank – GECL Loan	206.71	193.79
Axis Bank – GECL Loan	80.50	75.52
	<b>1067.92</b>	<b>621.02</b>
<b>Unsecured</b>		
<b>(b) Other Loans</b>		
<b>From Banks &amp; Financial Institutions - Rupee loan</b>		
Bajaj Finance Limited	37.69	31.93
Clix Capital Services Private Limited	31.35	28.26
Fedbank Financial Services Limited	23.54	20.53
Aditya Birla Finance Limited - Business loan	-	16.96
Capital First Business Loan (IDFC Bank)	-	32.42
Magma Fincorp Limited	-	10.94
Tata Capital - Business Loan	4.72	6.21
Clix Capital Services Private Limited – GECL Loan	7.02	6.44
Tata Capital – GECL Loan	5.46	15.28
Aditya Birla Finance Limited – GECL Loan	5.07	4.56
	<b>114.67</b>	<b>173.52</b>
<b>Total Long Term Borrowings (a+b)</b>	<b>1,182.59</b>	<b>794.54</b>
Less: Transferred to Current Maturities	(65.06)	(89.70)
<b>Total</b>	<b>1,117.53</b>	<b>704.84</b>





**Terms of Repayment:**

- 4.1 HDFC Car Loan is secured by Hypothecation of Audi Q3 Vehicle No. MH 01 DD 9616; repayable over a period of 84 equated monthly installments (EMI) commencing from 5<sup>th</sup> November, 2018 covering the principal amount and interest thereon. This loan was closed during the year.
- 4.2 Alpha Financial Service Loan is secured by Hypothecation of Swift Vehicle No. MH 01 CP 2281; repayable over a period of 60 equated monthly installments commencing from 16<sup>th</sup> April, 2017 covering the principal amount and interest. This loan was closed during the year.
- 4.3 Federal Bank Term Loan (FITL) was sanctioned under WCTL One Time Restructuring of MSME Advances with interest rate chargeable at 11.25% and repayable over a period of 96 months.
- 4.4 Bajaj Finance Ltd. Loan is repayable over a period of 48 equated monthly installments commencing from 2<sup>nd</sup> October, 2019 covering the principal amount and interest.
- 4.5 Clix Capital Services Pvt. Ltd. Loan is repayable over a period of 36 equated monthly installments commencing from 2<sup>nd</sup> November, 2019 covering the principal amount and interest.
- 4.6 Fedbank Financial Services Limited Loan is repayable over a period of 36 equated monthly installments commencing from 7<sup>th</sup> October, 2019 covering the principal amount and interest.
- 4.7 Aditya Birla Finance Ltd. Loan is repayable over a period of 36 equated monthly installments commencing from 5<sup>th</sup> November, 2019 covering the principal amount and interest. This loan was closed during the year.
- 4.8 Magma Fincorp Ltd. Loan is repayable over a period of 36 equated monthly installments commencing from 11<sup>th</sup> January, 2019 covering the principal amount and interest. This loan was closed during the year.
- 4.9 Tata Capital Financial Services (OD) is repayable over a period of 36 equated monthly installments commencing from 3<sup>rd</sup> February, 2020 covering the principal amount and interest.
- 4.10 The company has availed GECL Loans from Federal Bank & Axis Bank under GECL Scheme. The rate of interest is at 11.25% p.a. and repayable with an EMI for next 36 months. This loan is secured by guarantee given by National Credit Guarantee Trustee Company (NCGTC) and extension of charge on securities given for existing credit facilities by Federal Bank & Axis Bank.
- 4.11 The credit facilities availed from the Federal Bank & Axis Bank were classified as NPA on 28/10/2021 & 30/11/2021 respectively. Accordingly, the same were not considered in the Short Term Maturities of Long Term Debt.

**Note 5 : Deferred Tax Assets**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Opening Balance</b>	0.91	0.39
Temporary difference on account of depreciation on Property, Plant and Equipment as per Companies Act, 2013 & Income Tax Act, 1961	1.04	0.51
<b>Deferred Tax Assets (Net)</b>	<b>1.95</b>	<b>0.91</b>

**Footnote:**

In view of the Accounting Standards (AS) 22 – “Accounting for Taxes on Income” as notified by the Companies (Accounting Standards) Rules, 2006, the company has accounted for deferred taxes.

**Note 6: Long Term Provisions**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
Provision for Gratuity	3.12	3.12
<b>Total</b>	<b>3.12</b>	<b>3.12</b>

**Footnote:**

The provision for Gratuity is non fund based provision and is made on the basis of actuarial report.

**Note 7: Short Term Borrowings**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Secured – From Banks</b>		
(a) Cash Credit / Overdraft ( <i>Repayable on Demand</i> )		
Axis Bank	145.91	453.46
Federal Bank	592.50	503.82
Standard Chartered Bank	-	(2.69)
(b) Federal Bank - PCFC	289.53	489.13
	<b>1027.94</b>	<b>1443.72</b>
<b>Unsecured Loans</b>		
(a) From Related Parties – Directors ( <i>Repayable on Demand</i> )	31.72	2.19
<b>Current Maturities of Long Term Debt</b>	65.06	89.70



<b>Total</b>	<b>1,124.72</b>	<b>1,535.61</b>
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Footnote:

1. Secured loans from the banks are secured against hypothecation of book debts, stock and lien on fixed deposits (*Primary Security*).
2. All the above borrowings are being secured by the equitable mortgage of residential properties in the name of Bhupendra Girdharilal Vasa, Aruna Bhupendra Vasa & Hardik Bhupendra Vasa. Further, it is secured by fixed deposit in the name of the company and personnel guarantee of directors, i.e., of Mr. Hardik Vasa, Mrs. Kajal Vasa & Mrs. Aruna Vasa (*Collateral Security*).

**Note 8: Trade Payables**

(INR in Lakhs)

<b>Particulars</b>	<b>31 March 2022</b>	<b>31 March 2021</b>
<b>Trade Payables</b>		
Amount due to Micro, Small & Medium Enterprise (MSME)	-	-
Other than due to Micro, Small and Medium Enterprises	106.98	70.69
<b>Trade Payables secured against Letter of Credit - Others</b>	-	<b>157.31</b>
<b>Total</b>	<b>106.98</b>	<b>228.00</b>

Footnote:

1. The above figures of Trade Payables are shown as net of advances paid to the local and import suppliers.
2. The average credit period on purchases available to company ranges from 1 to 6 months.
3. Information regarding the status and amounts payable to the suppliers under the “Micro, Small and Medium Enterprises Development Act, 2006”, out of the total amounts payable to the Trade Payables is under compilation, hence the status of the same is yet to be updated.
4. Trade payables include NIL (31<sup>st</sup> March, 2021: INR 157.31 Lakhs) outstanding against Letter of Credit (LC) issued by the Federal Bank for the period ranging from 30 to 90 days.

### Trade Payables Ageing Schedule as on March 31, 2022

(INR in Lakhs)

Particulars	Not Due	Outstanding for following periods from due date of payment				Total
		Less than 1 year	1-2 years	2-3 years	More than 3 years	
i) MSME	-	-	-	-	-	-
ii) Others	-	71.37	30.70	4.91	-	106.98
iii) Disputed Dues - MSME	-	-	-	-	-	-
iv) Disputed Dues -Others	-	-	-	-	-	-
<b>Total</b>	-	<b>71.37</b>	<b>30.70</b>	<b>4.91</b>	-	<b>106.98</b>

### Trade Payables Ageing Schedule as on March 31, 2021

(INR in Lakhs)

Particulars	Not Due	Outstanding for following periods from due date of payment				Total
		Less than 1 year	1-2 years	2-3 years	More than 3 years	
i) MSME	-	-	-	-	-	-
ii) Others	-	223.09	-	4.91	-	228.00
iii) Disputed Dues - MSME	-	-	-	-	-	-
iv) Disputed Dues -Others	-	-	-	-	-	-
<b>Total</b>	-	<b>223.09</b>	-	<b>4.91</b>	-	<b>228.00</b>

### Note 9: Other Current Liabilities

(INR in Lakhs)

Particulars	31 March 2022	31 March 2021
<b>Current Liabilities</b>		
Dividend Payable (Refer footnote)	0.35	0.35
<b>Total</b>	<b>0.35</b>	<b>0.35</b>

### Footnote:

- Dividend payable represents amount pending related to the equity shares which could not be transferred due to technical issues. The Company is taking necessary steps in this regard.

#### **Note 10: Short Term Provisions**

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Employee Benefits Provisions</b>		
ESIC Contribution	0.17	0.17
PF Contribution	1.04	1.04
Profession Tax	0.90	0.90
Salary Payable	-	(3.37)
<b>Other Provisions</b>		
Provision for Expenses - Rent	8.42	2.23
Audit Fees Payable	5.75	3.50
Electricity Expenses Payable	0.09	0.08
Telephone Expenses Payable	-	0.03
Creditors for Expenses	-	(1.79)
<b>Provision for Income Tax</b>		
Provision of Income Tax	19.88	19.88
<b>Statutory Dues Payable</b>		
TDS Payable	4.35	6.96
GST Payable	20.45	-
<b>Total</b>	<b>61.05</b>	<b>29.64</b>

#### **Note 12: Long Term Loans and Advances**

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
Loans to Others		
(a) Unsecured Loans and Advances	6.76	6.76
<b>Total</b>	<b>6.76</b>	<b>6.76</b>

#### Footnote:

1. The above unsecured advance given to Mr. Prashant Waghmare was under dispute and the company has successfully attained a court order to recover the legal charges and the debt due along with interest for late payment. The company is confident of recovering the amount in full. The same has been relied upon by the auditors.

**Note 13: Other Non Current Assets**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Unsecured and Considered Good</b>		
Security Deposits	3.99	3.99
<b>Total</b>	<b>3.99</b>	<b>3.99</b>

**Footnote:**

- Security deposits are given against the leased premises taken by the company on operating lease.

**Note 14: Inventories**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
Inventories (lower of cost or net realizable value)		
Stock-In-Trade	529.13	1454.94
<b>Total</b>	<b>529.13</b>	<b>1454.94</b>

**Footnote:**

- The above inventories is verified and certified by the management and relied upon by the auditors.

**Note 15: Trade Receivables**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Outstanding for a period exceeding six months from invoice date</b>		
Unsecured, Considered Good	485.98	182.72
<b>Other Trade Receivables</b>		
Unsecured, Considered Good	496.69	654.88
<b>Total</b>	<b>982.67</b>	<b>837.60</b>
Less: Allowance for doubtful debts	-	-
<b>Total</b>	<b>982.67</b>	<b>837.60</b>

**Footnote:**

1. Company is in a practice to give a credit period up to 45 days. If there is any delay in payment, company charges interest at the rate of 12% p.a. The said interest income is treated as indirect income as disclosed separately.
2. Trade receivables includes INR 0.64 Lakhs (31<sup>st</sup> March, 2021: INR 0.64 Lakhs) due from related parties.
3. The Company has initiated recovery proceedings against the few debtors and hopeful of recovery of entire amount from them and accordingly no provision has been made for the doubtful debt.

**Trade Receivables ageing schedule as at 31<sup>st</sup> March 2022**

*(INR in Lakhs)*

Particulars	Not Due	Outstanding for following periods from due date of payment					Total
		Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	
i) Undisputed Trade receivables – considered good	-	191.54	260.71	51.09	22.35	-	525.69
ii) Undisputed Trade Receivables – which have significant increase in credit risk	-	-	-	73.45	-	-	73.45
iii) Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
iv) Disputed Trade Receivables – considered good	-	-	-	101.98	-	-	101.98
v) Disputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	6.19	25.67	31.86
vi) Disputed Trade Receivables – credit impaired	-	-	-	-	3.62	246.07	249.69
<b>Total</b>	-	<b>191.54</b>	<b>260.71</b>	<b>226.52</b>	<b>32.16</b>	<b>271.74</b>	<b>982.67</b>

### Trade Receivables ageing schedule as at 31<sup>st</sup> March 2021

(INR in Lakhs)

Particulars	Not Due	Outstanding for following periods from due date of payment					Total
		Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	
i) Undisputed Trade receivables – considered good	-	142.01	95.54	-	22.35	-	259.90
ii) Undisputed Trade Receivables – which have significant increase in credit risk	-	-	-	72.60	-	-	72.60
iii) Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
iv) Disputed Trade Receivables – considered good	-	-	-	57.40	-	-	57.40
v) Disputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	63.52	25.67	89.19
vi) Disputed Trade Receivables – credit impaired	-	-	-	-	341.90	16.61	358.51
<b>Total</b>	-	<b>142.01</b>	<b>95.54</b>	<b>130.00</b>	<b>427.77</b>	<b>42.28</b>	<b>837.60</b>

### Note 16 : Short Term Loans and Advances

(INR in Lakhs)

Particulars	31 March 2022	31 March 2021
<b>Short Term Loans &amp; Advances</b>		
<i>(Unsecured and Considered Good)</i>		
Advance to Staff	3.69	3.12
Advance to Suppliers - Swastik Impex	175.23	-
<b>Total</b>	<b>178.92</b>	<b>3.12</b>





Footnote:

1. The company has given advance against material purchases, staff salary advance, etc.

**Note 17: Cash and Cash Equivalents**

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Balances with Banks</b>		
In Current Accounts	0.50	(0.88)
Other Banks		-
Cash on Hand <i>(As certified by the management)</i>	2.03	0.48
<b>Fixed deposits with banks for Credit Facilities</b>		
Fixed Deposits	3.01	369.31
<b>Total</b>	<b>5.54</b>	<b>368.91</b>

Footnote:

1. Fixed deposits are held with the maturity within 12 months and are lien with the bank for Letter of Credit (LC) & working capital limit. Substantial portion of such fixed deposits were adjusted against the outstanding loan repayment during the year.

**Note 18: Other Current Assets**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Balance With Revenue Authorities</b>		
GST Excess Credit	-	19.37
TDS Receivable	2.62	1.83
GST Refund	17.07	17.07
MVAT Refund	2.14	2.14
TRAN 1 Balance (refer footnote)	7.84	7.84
<b>Other Current Assets</b>		
TDS Receivable from NBFC	1.81	5.17
Accrued Interest on Fixed Deposits	-	12.85
<b>Total</b>	<b>31.47</b>	<b>66.27</b>

**Footnote:**

- TRAN 1 Balance refers to claim of CENVAT credit of pre-GST regime for which application is already filed with the Commissioner of CGST; however the same is not reflected in the Electronic Credit Ledger yet pending clearance.

**Note 19: Revenue from Operations**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>(a) Sale of Products (Net)</b>		
Export Sales	195.02	154.85
Domestic Sales	245.67	938.96
<b>Total</b>	<b>440.69</b>	<b>1093.81</b>
<b>(b) Other Operating Income – Duty Drawback</b>	<b>5.10</b>	<b>5.34</b>
<b>Total</b>	<b>445.79</b>	<b>1099.15</b>

**Footnote:**

- Other operating income includes duty drawback on export sales.



**Note 20: Other Income**

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>(a) Interest Received</b>		
On Bank Fixed Deposits Account	9.92	24.06
On Late Payment from Customers	-	1.97
Other Interest	-	1.00
	<b>9.92</b>	<b>27.03</b>
<b>(b) Net Gain on Foreign Currency Transaction and Translation</b>		
Exchange Gain/(Loss)	7.15	-
<b>(c) Other Non Operating Revenue</b>	<b>50.97</b>	<b>1.59</b>
<b>Total</b>	<b>68.03</b>	<b>28.62</b>

Footnote:

1. Other non-operating income includes liabilities which are not payable.

**Note 21: Purchase of Stock-in-Trade**

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>(a) Purchases of Stock-In-Trade</b>		
Import Purchase	-	17.42
Local Purchase	200.81	1205.59
<b>Total</b>	<b>200.81</b>	<b>1223.01</b>
<b>(b) Changes in Inventories of Stock-in-Trade</b>		
Opening Stock	1,454.94	1,595.62
Less : Closing stock	529.13	1,454.94
<b>Net (Increase) / Decrease</b>	<b>925.81</b>	<b>140.68</b>

**Note 22: Employee Benefit Expenses**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Employee Cost</b>		
Salary & Wages	1.12	21.20
Contribution to ESIC	-	-
Contribution to PF	-	0.11
Director Remuneration	-	44.22
Gratuity Expenses	-	0.68
Staff Welfare Expenses	0.05	9.69
<b>Total</b>	<b>1.17</b>	<b>75.90</b>

**Note 23: Finance costs**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Finance Cost – Banks / Financial Institutions</b>		
Borrowings from Banks	290.76	246.74
Bank Charges & Commissions	13.74	27.53
<b>Total</b>	<b>304.50</b>	<b>274.27</b>

**Note 24: Other Expenses**
*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Other Expenses</b>		
Power & Fuel	-	4.81
Rent	7.05	22.16
Rates & Taxes	0.61	5.80
Payment to Auditors (Refer footnote)	2.25	2.25
Legal & Professional Fees	2.79	28.33
Clearing & Forwarding Charges	-	12.93
Commission and Brokerage Paid	-	17.47
Travelling & Conveyance Expenses	3.49	7.29
Interest on Income Tax	-	4.87
Insurance Charges	-	6.44
Exchange Rate Difference (Loss)	-	9.63
Miscellaneous Expenses	6.00	84.89
Loss on sale of Motor Vehicle	1.56	-
<b>Total</b>	<b>23.75</b>	<b>206.87</b>



Footnote:

1. Payment to Auditors

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>Payment to Auditors' comprises of</b>		
Statutory Audit Fees	2.25	2.25
<b>Total</b>	<b>2.25</b>	<b>2.00</b>

**Note 25: Earnings Per Share**

The Company has complied with the provisions of AS-20 on Earning per share as notified by the Companies (Accounting Standards) Rules, 2006.

Basic Earnings Per Share (EPS) amounts are calculated by dividing the profit for the year attributable to equity holders by the weighted average number of equity shares outstanding during the year.

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
Profit attributable to equity shareholders of the Company	(951.39)	(806.00)
Weighted average number of equity shares	59.33	59.93
Nominal Value of Equity Shares	INR 10/-	INR 10/-
Basic and Diluted EPS	<b>(15.88)</b>	<b>(13.45)</b>

For calculation of Earnings Per Share (EPS), in case of bonus issue the number of equity share outstanding before the bonus issue is adjusted for proportionate change in number of equity shares outstanding as if the bonus issue had occurred at the beginning of the earliest period reported.



## **Note 26: Commitments and Contingencies**

### **Contingent Liabilities & Commitments (Not Provided For)**

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
<b>(A) Claims against the Company not acknowledged as debts on account of :</b>		
1. Income tax and MVAT matters under appeal	-	-
2. TDS liability on account of short deduction, short payment and interest thereon as per TRACES	1.01	1.01
3. Towards pending legal cases	-	-
<b>(B) On account of corporate guarantees issued by the Company to bankers and others on behalf of other companies and joint ventures for facilities availed by them (amount outstanding there against.)</b>	-	-
<b>Total</b>	<b>1.01</b>	<b>1.01</b>

## **Note 27: Related Parties Transactions**

Related parties have been identified on the basis of representation and information given by the Key Management Personnel. We have relied on the same for the purpose of reporting of Related Party disclosure in ordinary course of business as required in terms of Accounting Standard-18 issued by the Institute of Chartered Accountants of India:

Sr. No.	Key Management Personnel	Nature of Relation
1	Mr. Hardik Bhupendra Vasa	Managing Director
2	Ms. Kajal Hardik Vasa	Whole – Time Director
3	Ms. Mahiesh Sankalchand Jaain	Independent Director
4	Mr. Aman Nilesh Shah	Chief Financial Officer (CFO) – <i>Resigned on 2<sup>nd</sup> October, 2021</i>
5	Mrs. Chhaya Bhagat	Relatives of Directors
6	Mr. Hemal Dilip Bhagat	Relatives of Directors
7	Orient Press Limited	Associate Company of Director

### **Transactions during the year with the related parties**

*(INR in Lakhs)*

Sr. No.	Name of the Party	Nature of Transactions	31 March 2022	31 March 2021
1	Mr. Hardik Bhupendra Vasa	Director's Remuneration	-	24.00
		Unsecured Loans	8.63	-
2	Ms. Kajal Hardik Vasa	Director's Remuneration	-	12.00
		Unsecured Loans	10.91	-
3	Ms. Chhaya Hemal Bhagat	Unsecured Loans / (Repayment)	5.53	(5.90)
4	Hemal Dilip Bhagat (HUF)	Unsecured Loans	4.45	-
Sr. No.	Balances outstanding at the end of the year		31 March 2021	31 March 2020
1	Mr. Hardik Bhupendra Vasa	Unsecured Loans	10.83	2.19
2	Ms. Kajal Hardik Vasa	Unsecured Loans	10.91	-
3	Ms. Chhaya Hemal Bhagat	Unsecured Loans	5.53	-
4	Hemal Dilip Bhagat (HUF)	Unsecured Loans	4.45	-
5	Orient Press Limited	Trade Receivables	0.64	0.64

### **Footnote:**

- The transactions with the related parties are made on terms equivalent to those that prevail in arm's length transactions.
- No amount has been provided as doubtful debt or advance written off or written back in the year in respect of debts due from/to above related parties.
- The Company confirms that none of the transactions, if any, with the related parties were immaterial conflict with the interest of the Company.

### **Note 28: Financial Risk Management Objectives and Policies**

The Company's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk. The Company's focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The Company's senior management oversees the management of these risks. The Company's senior management provides assurance that the Company's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies and risk objectives.



## **1. Market Risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument which fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk, such as equity price risk. Major financial instruments affected by market risk include loans and borrowings.

### **(a) Interest Rate Risk**

Majority of the long-term borrowings of the Company bear fixed interest rate and thus interest rate risk is limited for the Company.

### **(b) Foreign Currency Risk**

The Company is engaged in import / export of stationery items and paper pulp and generally the transactions made by the company are on advance basis for which hedging instruments are not required.

### **(c) Equity Price Risk**

The Company's equity securities are not majorly susceptible to market price risk. However, the Company's Board of Directors reviews and approves all equity investment decisions after exercising due diligence which may affect the market related risk.

## **2. Credit Risk**

Credit risk refers to the risk of default on its obligation by the counterparty resulting in a financial loss. The maximum exposure of the financial assets is contributed by trade receivables, cash and cash equivalents and other receivables. Customer credit risk is managed by requiring customers to pay advances before transfer of ownership, thereby substantially eliminating the Company's credit risk in this respect.

## **3. Liquidity Risk**

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecasts of the Company's liquidity position on the basis of expected cash flows. This monitoring includes financial ratios and takes into account the accessibility of cash and cash equivalents.

The Company has access to funds from debt markets through loan from banks. The Company invests its surplus funds in bank fixed deposits and debt based mutual funds.





## **Note 29: Employee Benefits**

### **(a) Defined Contribution Plan**

Contribution to Defined Contribution Plans recognized as expense for the year are as under:

<i>(INR in Lakhs)</i>		
<b>Particulars</b>	<b>31 March 2022</b>	<b>31 March 2021</b>
Employer's Contribution to Provident Fund	-	0.11
Employer's Contribution to ESIC	-	-

### **(b) Defined Benefit Plan :**

#### **Contribution to Gratuity Fund (Non-Funded)**

Gratuity is payable to all eligible employees on death or on separation/ termination in terms of the provisions of the Payment of Gratuity Act or as per the Company's policy whichever is beneficial to the employees.

The estimates of future salary increases, considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

### **(c) The Company obtained actuarial reports as required by the Accounting Standard 15, Employee Benefits**

## **Note 30: Leases**

The company has entered into cancellable operating leasing arrangements for commercial premises and office premises. These lease agreements are normally renewed on the expiry.

Assets acquired on the leases where a significant portion of the risk and rewards are retained by the lessor are classified as operating leases. Lease rentals are charged to the profit and loss account on accrual basis. The Lease rentals from assets leased out under the operating leases is recognized on accrual basis over the lease term.

<i>(INR in Lakhs)</i>		
<b>Particulars</b>	<b>31 March 2022</b>	<b>31 March 2021</b>
Operating lease expenses recognized in profit and loss account	7.05	22.16

The lease term do not contain any exceptional / restrictive covenants nor are there any options given by the lesser to purchase the properties. The agreement provide for changes in the rentals along with taxes leviable.



### **Note 31: Foreign Currency Transactions**

#### (a) Expenditure in Foreign Exchange

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
Imports of Goods (CIF Value)	-	17.42
Foreign Travelling Expenses	-	-

#### (b) Earnings in Foreign Exchange

*(INR in Lakhs)*

Particulars	31 March 2022	31 March 2021
Export of Goods (FOB Value)	195.02	154.85

### **Note 32: Segment Reporting**

The Company is primarily engaged in the business of trading in stationery items and raw material of paper i.e. pulp. In the opinion of the Management, this is the only segment as per Accounting Standard (AS) – 17 on Segment Reporting issued by the Institute of Chartered Accountants of India.

### **Note 33:**

Previous period figures have been regrouped and reclassified wherever necessary, to confirm with current years' presentation.

### **Note 34: Micro, Small and Medium Enterprises Development Act, 2006**

The Company is in the process of compiling information from its suppliers regarding the status and amount payable to the suppliers under the “Micro, Small and Medium Enterprises Development Act, 2006”, out of the total amounts payable to the Trade Payables is under compilation, hence the status of the same is yet to be updated.

### **Note 35: Expiry of License Agreement with Oxford Limited**

The Company has entered into an exclusive license agreement with Oxford Limited on 10<sup>th</sup> June, 2016 to obtain the right to use the Licensed Mark on and in connection with the manufacture, promotion and sale of products



under the “Oxford Brand” for a period of 5 years till 31<sup>st</sup> December, 2021.

Due to disruption caused by the Covid 19 pandemic and closure of Oxford business since March 2020, Oxford Limited has decided to cease its global business operations and activities. Accordingly, due to expiry of the Oxford Agreement and non-payment of final royalty amounting to \$20,500, all the remaining stock of licensed products has to be disposed of the by Company.

Considering these developments, in particular, the present non-oxford stationery and paper business, the financial results continue to be prepared on going concern basis. However, since the Company continues to incur loss, current liabilities exceed current assets and Company has defaulted in repayment of borrowings, payment of regulatory and statutory dues, these events indicate that material uncertainty exists that may cast significant doubt on Company's ability to continue as a going concern. This matter has been referred to by the Auditors in their Audit Report.

#### **Note 36: Covid-19 Impact**

The Company is actively monitoring the impact of the global health pandemic on its financial condition, liquidity, operations, suppliers, industry, and workforce. The company has used the principles of prudence in applying judgments, estimates and assumptions based on the current estimates. In assessing the recoverability of assets such as inventories, financial assets and other assets, based on current indicators of future economic conditions, the company expects to recover the carrying amounts of its assets.



The extent to which COVID-19 impacts the operations will depend on future developments which remain uncertain. However, due to closure of schools, colleges and educational institutions for considerable period due to Covid-19 pandemic, there is direct severe business impact on the business operations of the company.

Management believes that it has taken into account all the possible impact of known events arising from COVID-19 pandemic in the preparation of the standalone financial results. However, the impact assessment of COVID-19 is a continuing process given the uncertainties associated with its nature and duration. The company will continue to monitor any material changes to future economic conditions.

**Note 37:**

The financial statements for the year ended March 31, 2022 were approved by the Board of Directors and authorized for issue on July 19, 2022

**Note 38: Other Statutory Information**

- (a) The Company does not have any Benami property, where any proceeding has been initiated or pending against the Company for holding any Benami property.
- (b) The Company does not have any charges or satisfaction which is yet to be registered with ROC beyond the statutory period.
- (c) The Company has not traded or invested in Crypto currency or Virtual Currency during the financial year.
- (d) The Company has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
  - i. directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (Ultimate Beneficiaries) or
  - ii. provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries



- (e) To the best of our knowledge and representation received from the management, the Company has not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company shall
- i. directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
  - ii. provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries,
- (f) The Company has not any such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961).
- (g) To the best of our knowledge and representation received from the management, the Company has not granted any loans or advances in nature of loans to promoters, directors and KMPs either severally or jointly during the year ended March 31, 2022.
- (h) The Company has not been declared willful defaulter by any bank, financial institution, government or government authority.
- (i) The Company has not revalued its property, plant and equipment (including right-to-use assets) or intangible assets during the year ended March 31, 2022.
- (j) As per information received from the management, there were no transactions entered with the companies which are struck off.

As per our report of even date

**For Jain Chhajed & Associates**  
**Chartered Accountants**  
**Firm Registration No. 127911W**

**For and on behalf of the Board of Directors**  
**of Vasa Retail and Overseas Limited**  
**CIN - L74110MH2017PLC301013**

Sd/-  
**CA Suyash Chhajed**  
**Partner**  
**Membership No.121597**

Sd/-  
**Hardik Vasa**  
**Chairman & MD**  
**DIN: 03600510**

Sd/-  
**Kajal Vasa**  
**Director**  
**DIN: 03600495**

**Place: Mumbai**  
**Date: July 19, 2022**



**Vasa Retail and Overseas Limited**

**Notes to the Financial Statements for the year ended 31<sup>st</sup> March, 2022**

**Note 11: Property, Plant and Equipment and Intangible Assets**

(INR in Lakhs)

Particulars	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	As at April 1, 2021	Additions during the year	Deductions during the year	As at March 31, 2022	Upto March 31, 2021	For the Year	Deductions	Upto March 31, 2022	As at March 31, 2022	As at March 31, 2021
<b>(A) Tangible Assets</b>										
Plant & Machinery	0.82		-	0.82	0.36	0.05	-	0.41	0.41	0.46
Furniture & Fixtures	56.72		-	56.72	15.33	5.39	-	20.71	36.00	41.39
Computers & Laptops	1.43		-	1.43	0.59	0.45	-	1.04	0.40	0.85
Vehicles	50.52		50.52	-	21.09	2.52	23.60	-	-	29.43
Office Equipments	6.49		-	6.49	3.67	1.23	-	4.90	1.59	2.82
<b>Total (A)</b>	<b>115.98</b>		<b>50.52</b>	<b>65.46</b>	<b>41.02</b>	<b>9.64</b>	<b>23.60</b>	<b>27.06</b>	<b>38.40</b>	<b>74.96</b>
<b>(B) Intangible Assets</b>										
Computer Software	0.91		-	0.91	0.65	0.14	-	0.80	0.12	0.26
Oxford Brand Royalty	2.71		-	2.71	1.17	0.43	-	1.60	1.11	1.54
<b>Total (B)</b>	<b>3.63</b>		-	<b>3.63</b>	<b>1.82</b>	<b>0.57</b>	-	<b>2.40</b>	<b>1.23</b>	<b>1.80</b>
<b>Total (A+B)</b>	<b>119.61</b>		<b>50.52</b>	<b>69.09</b>	<b>42.85</b>	<b>10.22</b>	<b>23.60</b>	<b>29.46</b>	<b>39.63</b>	<b>76.76</b>

**Footnote:**

- Property, plant and equipments are stated at cost net of depreciation and accumulated impairment losses, if any. The cost comprises purchase price, borrowing costs (if capitalization criteria are met) and directly attributable costs of bringing the asset to its working condition for the intended use. Any trade discounts are deducted in arriving at the purchase price.
- Any subsequent expenditure incurred is treated as capital expenditure, if the same tends to increase the efficiency of the asset, otherwise is charged to Profit and Loss account.



**VASA RETAIL AND OVERSEAS LIMITED**

**CIN - L74110MH2017PLC301013**

**Notes to the Financial Statements for the year ended 31st March, 2022**

**Note 39: Analytical Ratios**

Ratio	Numerator - Basis	Denominator - Basis	Current Period FY 2021-22	Previous Period FY 2020-21	% Variance	Reasons for variance
Current Ratio (in times)	Total Current Assets	Total Current Liabilities	1.34	1.52	-12.24%	-
Debt - Equity Ratio (in times)	Debt consists of borrowings and lease liabilities.	Total Equity (TNW)	(3.54)	7.05	-150.17%	During the current year, the company has incurred heavy losses, due to which its Equity/TNW has been totally eroded, which has affected this ratio.
Debt Service Coverage Ratio (in times)	Earning for Debt Service = Net Profit after taxes + Non-cash operating expenses + Interest + Other non-cash adjustments	Debt Service = Interest and lease payments + Principal repayments	(1.72)	(1.42)	21.01%	-
Return on Equity Ratio (%)	Profit for the year less Preference dividend (if any)	Average Total Equity	602.11%	-111.84%	-638.38%	During the current year, the company has incurred heavy losses, due to which its Equity/TNW has been totally eroded, which has affected this ratio.
Inventory Turnover Ratio (in times)	Cost of raw materials consumed + Changes in inventories of finished goods, work-in-progress and stock-in-trade	Average Inventory	1.14	0.89	27.02%	During the current year, the company has scrap out the old inventory, expired inventory, etc. Due to which the overall inventory has been reduced and this ratio has slightly improved.
Trade Receivables Turnover Ratio (in times)	Revenue from operations (including other income)	Average Trade Receivables	0.56	1.10	-48.55%	During the current year, the company sales has been drastically reduced due to various reasons, hence this ratio has declined.
Trade Payables Turnover Ratio (in times)	Cost of raw materials consumed + Changes in inventories of finished goods, work-in-progress and stock-in-trade	Average Trade Payables	6.73	3.05	120.65%	During the current year, the company's trade payables have reduced, hence this ratio has improved.
Net Capital Turnover Ratio (in times)	Revenue from operations (including other income)	Average Working Capital (i.e. Total Current Assets less Total Current Liabilities)	0.57	0.74	-22.75%	-



Net Profit Ratio (%)	Profit after Tax for the year	Revenue from Operations	-185.16%	-71.47%	159.07%	During the current year, the company's turnover has drastically reduced and it has incurred heavy losses, due to which this ratio has been affected.
Return on Capital Employed (%)	Profit before tax and finance costs	Capital Employed = Net worth + Lease Liabilities + Deferred Tax Liabilities	102.24%	-167.54%	-161.03%	During the current year, the company's turnover has drastically reduced and it has incurred heavy losses, due to which its Equity/TNW has been totally eroded. Hence this ratio has been affected.
Return on Investment (%)	Interest on bank deposits	Average invested funds in bank deposits	5.33%	6.17%	-13.63%	-



**ROUTE MAP OF VENUE OF THE 5<sup>TH</sup> ANNUAL GENERAL METTING:**

